

**Financial Review
Of
The Unaudited Results and Usage
through July 31, 2024**

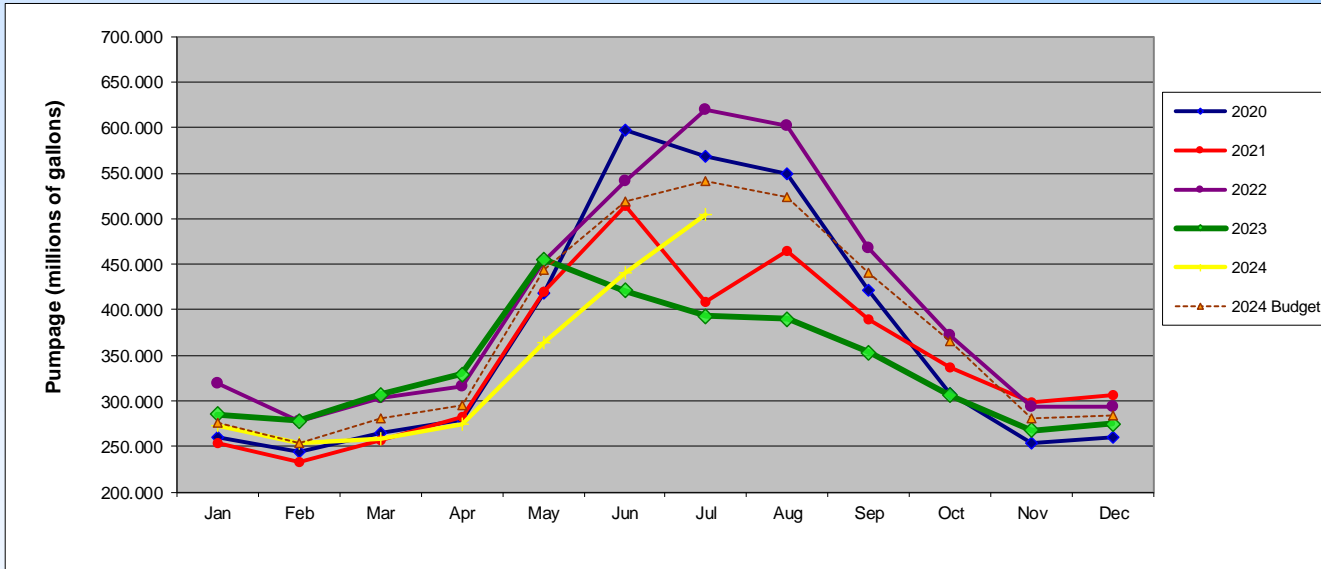
As of August 23, 2024

Pennichuck Corporation

PWW Pumpage

7/31/2024

(\$'000's)



Pumpage Data (millions of gallons)													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2020	259.710	243.430	264.260	278.920	417.600	597.850	569.160	548.440	420.920	308.680	254.120	260.320	4,423.410
2021	253.700	232.920	256.480	282.210	420.230	514.850	407.890	464.110	389.090	336.650	298.980	306.730	4,163.840
2022	319.760	277.040	303.130	315.450	453.040	540.960	619.770	602.570	468.420	371.560	293.720	294.170	4,859.590
2023	285.700	278.040	306.790	329.600	455.700	421.060	393.030	390.200	353.220	306.460	267.700	274.600	4,062.100
2024	273.530	253.630	258.840	274.670	364.140	440.620	504.700						2,370.130

Pumpage Data - Budget (millions of gallons)													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2024 Budget	275.848	254.364	280.124	295.496	443.980	519.072	540.966	523.058	441.152	366.000	280.364	284.408	4,504.832

Pennichuck Corporation
YTD Income Statement

Business: Consolidated

7/31/2024
(\$000's)

	YTD						
	Actual vs. Prior and Budget						
	Prior	Change		Actual	Change		Budget
Revenues:							
Water Utility Operations	\$ 28,905	\$ 2,292	7.9%	\$ 31,197	\$ 948	3.1%	\$ 30,249
Water Management Services	1,230	204	16.6%	1,434	182	14.5%	1,252
Real Estate Operations	-	-	0.0%	-	-	0.0%	-
Other	8	1	12.5%	9	1	12.5%	8
Total Revenues	30,143	2,497	8.3%	32,640	1,131	3.6%	31,509
Operating Expenses:							
Water Utility Operations	24,701	(614)	-2.5%	25,315	766	2.9%	26,081
Water Management Services	1,058	(288)	-27.2%	1,346	(240)	-21.7%	1,106
Real Estate Operations	-	-	0.0%	-	-	0.0%	-
Other	(44)	-	0.0%	(44)	13	41.9%	(31)
Total Operating Expenses	25,715	(902)	-3.5%	26,617	539	2.0%	27,156
PWW Management Fee Allocation	-	-	0.0%	-	-	0.0%	-
Holding Co. Mgmt. Fee Allocation	-	-	0.0%	-	-	0.0%	-
Net Operating Expenses	25,715	(902)	-3.5%	26,617	539	2.0%	27,156
Operating Income (Loss)	4,428	1,595	36.0%	6,023	1,670	38.4%	4,353
% of Revenue	14.7%			18.5%			13.8%
Other Income (Expense)	575	(575)	100.0%	-	-	0.0%	-
Interest Income	-	-	0.0%	-	-	0.0%	-
Interest (Expense)	(8,439)	896	10.6%	(7,543)	1,178	13.5%	(8,721)
Pre-tax Income (Loss)	(3,436)	1,916	55.8%	(1,520)	2,848	65.2%	(4,368)
% of Revenue	-11.4%			-4.7%			-13.9%
Provision for Income Taxes	(619)	(379)	-61.2%	(240)	(560)	-70.0%	(800)
Effective Tax Rate %	18.0%			15.8%			18.3%
Net Income (Loss)	(2,817)	1,537	54.6%	(1,280)	2,288	64.1%	(3,568)
EBITDA	10,297	1,227	11.9%	11,524	1,776	18.2%	9,748
Add Back: Extraordinary Items	-	-	0.0%	-	-	0.0%	-
Normalized EBITDA	10,297	1,227	11.9%	11,524	1,776	18.2%	9,748
Less: Principal and Interest on External Debt	(8,154)	1,669	20.5%	(6,485)	1,171	15.3%	(7,656)
Less: Principal and Interest on Note Payments to City	(4,949)	-	0.0%	(4,949)	-	0.0%	(4,949)
Net Remainder	(2,806)	2,896	103.2%	90	2,947	103.2%	(2,857)

Pennichuck Corporation
Consolidated Balance Sheets

7/31/2024
(\$000's)

<u>ASSETS</u>	<u>Jul-24</u>		
	<u>Dec-23</u>	<u>Actual</u>	<u>Budget</u>
Land	\$ 5,764	\$ 5,764	\$ 5,764
Buildings	73,814	73,137	74,762
Equipment & software	267,899	270,439	274,176
	<u>347,477</u>	<u>349,340</u>	<u>354,702</u>
Accumulated depreciation	(97,708)	(101,654)	(103,586)
	<u>249,769</u>	<u>247,686</u>	<u>251,116</u>
Work in process	1,748	5,679	3,629
Net Plant and Equipment	<u>251,517</u>	<u>253,365</u>	<u>254,745</u>
 Current Assets:			
Cash	707	714	491
Restricted cash - 2014 Bond Project Fund	221	-	-
Restricted cash - 2024 Bond Project Fund	-	50	-
Restricted cash - CIAC	134	134	-
Restricted cash -CBFRR RSF	593	579	9,877
Restricted cash -DSRR 1.0 RSF	2,143	542	-
Restricted cash - MOERR RSF	(383)	(261)	-
Restricted cash - MOERR	3,099	3,333	-
Restricted cash -DSRR 1.0	2,561	3,670	-
Restricted cash -DSRR .1	1,787	2,266	-
Accounts receivable-billed, net	5,490	5,710	4,800
Accounts receivable-unbilled, net	3,017	4,767	4,701
Accounts receivable-other	28	19	-
Inventory	1,194	1,346	1,281
Prepaid expenses	929	1,337	918
Prepaid property taxes	904	652	1,196
Prepaid income taxes	28	72	248
Total Current Assets	<u>22,452</u>	<u>24,930</u>	<u>23,512</u>
 Other Assets:			
Acquisition Premium and other	69,001	67,843	68,187
Total Other Assets	<u>69,001</u>	<u>67,843</u>	<u>68,187</u>
 TOTAL ASSETS	 <u>\$ 342,970</u>	 <u>\$ 346,138</u>	 <u>\$ 346,444</u>

Pennichuck Corporation
Consolidated Balance Sheets

7/31/2024
(\$000's)

<u>EQUITY AND LIABILITIES</u>	Jul-24		
	Dec-23	Actual	Budget
Stockholders' Equity:			
Common stock		\$ -	\$ -
Paid in capital	30,561	30,561	30,424
Accumulated other comprehensive income	513	521	513
Retained earnings	(41,659)	(43,079)	(44,895)
Total Stockholders' Equity	(10,585)	(11,997)	(13,958)
Long Term Debt:			
Bonds, notes and mortgages	236,718	242,815	240,761
Total Long Term Debt	236,718	242,815	240,761
Current Liabilities:			
Line of credit	-	352	-
Fixed Asset Lines of Credit	8,204	2,455	9,705
Current portion of long term debt	7,399	7,552	7,478
Accounts payable	3,148	5,408	2,779
Deferred revenue watertight	76	94	-
Accrued interest payable	1,474	1,795	1,870
Other accrued expenses	970	1,464	887
Income taxes payable	(22)	(22)	(22)
Customer deposits & other	983	1,160	819
Total Current Liabilities	22,232	20,258	23,516
Other Liabilities and Deferred Credits:			
Deferred income taxes	13,811	13,601	15,818
Accrued liability pension	5,018	4,656	5,525
Unamortized ITC	305	286	286
Regulatory Liability	9,881	9,874	9,005
Accrued Post Retirement Benefits	3,771	3,880	3,585
Customer Advances	84	84	84
CIAC, net	56,961	57,911	56,853
Other liability: derivative instrument	27	14	27
Other long-term liabilities	4,747	4,756	4,942
Total Other Liabilities and Deferred Credits	94,605	95,062	96,125
TOTAL LIABILITIES AND EQUITY	\$ 342,970	\$ 346,138	\$ 346,444

Pennichuck Corporation
Consolidated Cash Flow Statements & Cash Forecast

	Prior Yr.	Change		7/31/24 (\$000's) YTD	Change		Budget
Operating Activities:							
Net Income (Loss)	\$ (2,817)	\$ 1,537	54.6%	\$ (1,280)	\$ 2,288	64.1%	\$ (3,568)
<u>Adjustments to reconcile net income to net cash provided by operating activities:</u>							
Depreciation and amortization	5,292	492	9.3%	5,784	233	4.2%	5,551
Gain on sale of property, plant and equipment	(575)	575	100.0%	-	-	0.0%	-
Amortization of deferred investment tax credits	(19)	-	0.0%	(19)	0	1.4%	(19)
Provision for deferred income taxes	(602)	380	63.1%	(222)	(718)	-144.7%	496
<u>Changes in assets and liabilities:</u>							
(Increase) decrease in accounts receivable and unbilled revenue	597	(2,558)	-428.5%	(1,961)	(995)	-103.0%	(966)
(Increase) decrease in income taxes payable	(38)	(6)	15.8%	(44)	31	41.3%	(75)
(Increase) decrease in materials and supplies	(184)	32	17.4%	(152)	(239)	-273.9%	87
(Increase) decrease in prepaid expenses	64	(221)	-345.3%	(157)	160	50.5%	(317)
(Increase) decrease in deferred charges and other assets	1,928	(1,316)	-68.3%	612	(611)	-50.0%	1,223
Increase (decrease) in accounts payable and accrued expenses	(570)	2,848	499.6%	2,278	2,592	825.2%	(314)
Increase (decrease) in accrued interest payable	326	(5)	1.5%	321	(74)	-18.8%	395
Increase (decrease) in accrued property taxes	119	(37)	31.1%	82	200	169.8%	(118)
Increase (decrease) in other	61	284	465.6%	345	1,724	125.0%	(1,379)
Net cash provided by (used in) operating activities	3,582	2,005	-56.0%	5,587	4,590	460.5%	997
<u>Investing activities:</u>							
Purchases of property, plant and equipment, including debt component of AFUDC	(5,400)	66	1.2%	(5,334)	1,855	25.8%	(7,189)
Proceeds from sales of property, plant and equipment	791	(791)	-100.0%	-	-	0.0%	-
Net cash provided by (used in) investing activities	(4,609)	(725)	-15.7%	(5,334)	1,855	25.8%	(7,189)
<u>Financing activities:</u>							
Advances (repayments) on line of credit	(2,464)	(2,932)	119.0%	(5,396)	(6,897)	-459.4%	1,501
Payments on long term debt	(4,664)	773	16.6%	(3,891)	(7)	-0.2%	(3,884)
Contributions in aid of construction	222	(207)	-93.2%	15	15	0.0%	-
Proceeds from long-term borrowings	7,832	1,875	23.9%	9,707	1,707	21.3%	8,000
Debt issuance costs	(329)	(54)	16.4%	(383)	(600)	-276.2%	217
Dividends paid	(139)	-	0.0%	(139)	(2)	-1.7%	(137)
Net cash provided by (used in) financing activities	458	(545)	119.0%	(87)	(5,785)	-101.5%	5,698
Increase (decrease) in cash	(569)	735	129.2%	166	660	133.6%	(494)
Cash and cash equivalents at beginning of period	14,327	(3,466)	-24.2%	10,861	(1)	0.0%	10,862
Cash and cash equivalents at end of period	<u>\$ 13,758</u>	<u>(2,731)</u>	<u>-19.9%</u>	<u>\$ 11,027</u>	<u>659</u>	<u>6.4%</u>	<u>\$ 10,368</u>
YTD Forecasted Cash Balance	\$ 10,861	\$ (2,151)	-19.8%	\$ 8,710	\$ 743	9.3%	\$ 7,967