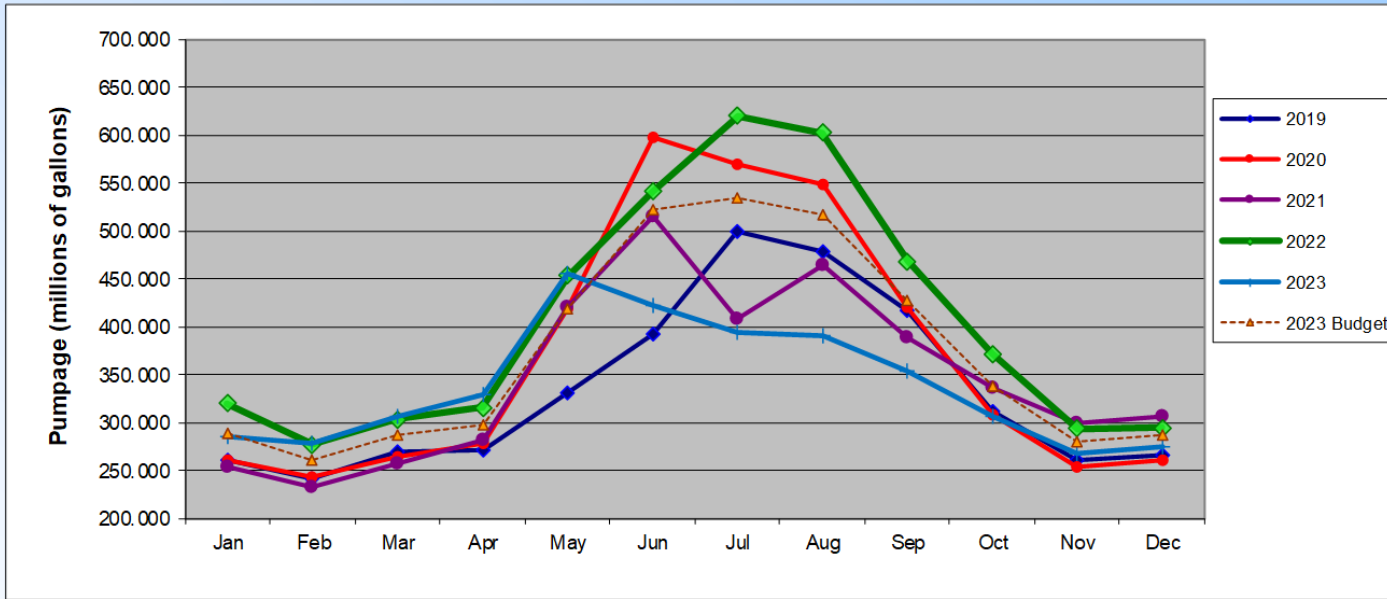


**Financial Review
Of
The Unaudited Results and Usage
through December 31, 2023**

As of February 23, 2024

Pennichuck Corporation PWW Pumpage

12/31/2023
(S000's)



Pumpage Data (millions of gallons)													Totals
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2019	260.370	240.390	269.960	271.300	330.760	391.640	498.650	477.710	417.220	310.770	261.280	266.650	3,996.700
2020	259.710	243.430	264.260	278.920	417.600	597.850	569.160	548.440	420.920	308.680	254.120	260.320	4,423.410
2021	253.700	232.920	256.480	282.210	420.230	514.850	407.890	464.110	389.090	336.650	298.980	306.730	4,163.840
2022	319.760	277.040	303.130	315.450	453.040	540.960	619.770	602.570	468.420	371.560	293.720	294.170	4,859.590
2023	285.700	278.040	306.790	329.600	455.700	421.060	393.030	390.200	353.220	306.460	267.700	274.600	4,062.100

Pumpage Data - Budget (millions of gallons)													Totals
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2023 Budget	289.234	261.055	286.641	297.225	419.107	522.039	534.665	516.258	426.554	338.107	280.245	287.393	4,458.523

Pennichuck Corporation
YTD Income Statement

Business: Consolidated

12/31/2023
(\$000's)

	YTD							
	Actual vs. Prior and Budget							
	Prior	Change		Actual	Change		Budget	
Revenues:								
Water Utility Operations	\$ 53,210	\$ (2,754)	-5.2%	\$ 50,456	\$ (2,374)	-4.5%	\$ 52,830	
Water Management Services	2,858	(689)	-24.1%	2,169	37	1.7%	2,132	
Real Estate Operations	-	-	0.0%	-	-	0.0%	-	
Other	13	-	0.0%	13	-	0.0%	13	
Total Revenues	56,081	(3,443)	-6.1%	52,638	(2,337)	-4.3%	54,975	
Operating Expenses:								
Water Utility Operations	41,596	(901)	-2.2%	42,497	1,210	2.8%	43,707	
Water Management Services	2,700	888	32.9%	1,812	329	15.4%	2,141	
Real Estate Operations	-	-	0.0%	-	-	0.0%	-	
Other	(39)	2	-5.1%	(41)	(31)	-43.1%	(72)	
Total Operating Expenses	44,257	(11)	0.0%	44,268	1,508	3.3%	45,776	
PWW Management Fee Allocation	-	-	0.0%	-	-	0.0%	-	
Holding Co. Mgmt. Fee Allocation	-	-	0.0%	-	-	0.0%	-	
Net Operating Expenses	44,257	(11)	0.0%	44,268	1,508	3.3%	45,776	
Operating Income (Loss)	11,824	(3,454)	-29.2%	8,370	(829)	-9.0%	9,199	
% of Revenue	21.1%			15.9%			16.7%	
Other Income (Expense)	-	585	0.0%	585	585	0.0%	-	
Interest Income	-	-	0.0%	-	-	0.0%	-	
Interest (Expense)	(14,114)	(504)	-3.6%	(14,618)	287	1.9%	(14,905)	
Pre-tax Income (Loss)	(2,290)	(3,373)	-147.3%	(5,663)	43	0.8%	(5,706)	
% of Revenue	-4.1%			-10.8%			-10.4%	
Provision for Income Taxes	(587)	(839)	-142.9%	252	(1,164)	-127.6%	(912)	
Effective Tax Rate %	25.6%			-4.4%			16.0%	
Net Income (Loss)	(1,703)	(4,212)	-247.3%	(5,915)	(1,121)	-23.4%	(4,794)	
EBITDA	20,790	(2,629)	-12.6%	18,161	(40)	-0.2%	18,201	
Add Back: Extraordinary Items	-	-	0.0%	-	-	0.0%	-	
Normalized EBITDA	20,790	(2,629)	-12.6%	18,161	(40)	-0.2%	18,201	
Less: Principal and Interest on External Debt	(14,782)	610	4.1%	(14,172)	(1,023)	-7.8%	(13,149)	
Less: Principal and Interest on Note Payments to City	(8,484)	-	0.0%	(8,484)	-	0.0%	(8,484)	
Net Remainder	(2,476)	(2,019)	-81.5%	(4,495)	(1,063)	-31.0%	(3,432)	

Pennichuck Corporation
Consolidated Balance Sheets

12/31/2023
(\$000's)

<u>ASSETS</u>	Dec-23		
	Dec-22	Actual	Budget
Land	\$ 5,962	\$ 5,763	\$ 5,963
Buildings	73,535	73,822	74,372
Equipment & software	257,697	267,906	273,591
	337,194	347,491	353,926
Accumulated depreciation	(91,367)	(97,723)	(100,141)
	245,827	249,768	253,785
Work in process	1,234	1,748	1,234
Net Plant and Equipment	247,061	251,516	255,019
Current Assets:			
Cash	3,138	707	5,069
Restricted cash - 2014 Bond Project Fund	218	221	-
Restricted cash - CIAC	134	134	-
Restricted cash -CBFRR RSF	1,486	593	13,569
Restricted cash -DSRR 1.0 RSF	2,877	2,143	-
Restricted cash - MOERR RSF	(371)	(383)	-
Restricted cash - MOERR	2,616	3,099	-
Restricted cash -DSRR 1.0	2,755	2,561	-
Restricted cash -DSRR .1	1,474	1,787	-
Accounts receivable-billed, net	5,048	5,490	4,238
Accounts receivable-unbilled, net	3,277	3,017	4,541
Accounts receivable-other	16	28	(207)
Inventory	991	1,194	871
Prepaid expenses	907	929	115
Prepaid property taxes	1,065	904	1,941
Prepaid income taxes	11	28	300
Total Current Assets	25,642	22,452	30,437
Other Assets:			
Acquisition Premium and other	72,184	69,001	77,571
Total Other Assets	72,184	69,001	77,576
TOTAL ASSETS	\$ 344,887	\$ 342,969	\$ 363,032

<u>EQUITY AND LIABILITIES</u>	Dec-23		
	Dec-22	Actual	Budget
Stockholders' Equity:			
Common stock		\$ -	\$ -
Paid in capital	30,561	30,561	30,287
Accumulated other comprehensive income	524	513	524
Retained earnings	(36,363)	(42,555)	(42,083)
Total Stockholders' Equity	(5,278)	(11,481)	(11,272)
Long Term Debt:			
Bonds, notes and mortgages	232,859	236,718	236,566
Total Long Term Debt	232,859	236,718	236,566
Current Liabilities:			
Line of credit	785	-	-
Fixed Asset Lines of Credit	5,461	8,204	14,688
Current portion of long term debt	7,998	7,399	6,288
Accounts payable	3,314	3,148	2,420
Deferred revenue watertight	69	76	-
Accrued interest payable	1,388	1,474	6,381
Other accrued expenses	686	970	703
Income taxes payable	(25)	(23)	(25)
Customer deposits & other	653	711	737
Total Current Liabilities	20,329	21,959	31,192
Other Liabilities and Deferred Credits:			
Deferred income taxes	14,418	14,707	17,191
Accrued liability pension	6,177	5,019	12,688
Unamortized ITC	338	306	305
Regulatory Liability	9,894	9,882	9,242
Accrued Post Retirement Benefits	3,401	3,771	4,995
Customer Advances	84	84	84
CIAC, net	57,306	56,961	56,953
Other liability: derivative instrument	10	27	10
Other long-term liabilities	5,349	5,016	5,078
Total Other Liabilities and Deferred Credits	96,977	95,773	106,546
TOTAL LIABILITIES AND EQUITY	\$ 344,887	\$ 342,969	\$ 363,032

Pennichuck Corporation
Consolidated Cash Flow Statements

			12/31/23 (S000's)				
	<u>Prior Yr.</u>	<u>Change</u>		<u>YTD</u>	<u>Change</u>		<u>Budget</u>
Operating Activities:							
Net Income (Loss)	\$ (1,703)	\$ (4,212)	-247.3%	\$ (5,915)	\$ (1,121)	-23.4%	\$ (4,794)
<u>Adjustments to reconcile net income to net cash provided by operating activities:</u>							-
Depreciation and amortization	8,967	238	2.7%	9,205	(56)	-0.6%	9,261
Amortization of original issue discount	-	-	0.0%	-	-	0.0%	-
Gain on sale of property, plant and equipment	-	(575)	0.0%	(575)	(575)	0.0%	-
Gain on forgiveness of long term debt	-	-	0.0%	-	-	0.0%	-
Amortization of deferred investment tax credits	(33)	-	0.0%	(33)	0	0.1%	(33)
Provision for deferred income taxes	(557)	841	151.0%	284	(980)	-77.5%	1,264
<u>Changes in assets and liabilities:</u>							-
(Increase) decrease in accounts receivable and unbilled revenue	1,528	(1,722)	-112.7%	(194)	36	15.8%	(230)
(Increase) decrease in income taxes payable	(11)	(6)	54.5%	(17)	133	88.7%	(150)
(Increase) decrease in materials and supplies	(258)	55	21.3%	(203)	(323)	-269.6%	120
(Increase) decrease in prepaid expenses	(540)	679	-125.7%	139	263	212.3%	(124)
(Increase) decrease in deferred charges and other assets	11,344	(7,644)	-67.4%	3,700	4,400	628.8%	(700)
Increase (decrease) in accounts payable and accrued expenses	864	(1,023)	118.4%	(159)	448	73.8%	(607)
Increase (decrease) in accrued interest payable	48	38	-79.2%	86	(4,906)	-98.3%	4,992
Increase (decrease) in accrued property taxes	-	46	0.0%	46	42	976.5%	4
Increase (decrease) in other	(8,268)	7,731	-93.5%	(537)	1,318	71.1%	(1,855)
Net cash provided by (used in) operating activities	11,236	(5,554)	49.4%	5,827	(1,322)	-18.5%	7,149
Investing activities:							
Purchases of property, plant and equipment, including debt component of AFUDC	(8,653)	(3,576)	-41.3%	(12,229)	3,669	23.1%	(15,898)
Proceeds from sales of property, plant and equipment	-	791	0.0%	791	791	0.0%	-
Net cash provided by (used in) investing activities	(8,653)	(2,785)	-32.2%	(11,438)	4,460	28.1%	(15,898)
Financing activities:							
Advances (repayments) on line of credit	(362)	2,320	-640.9%	1,958	(6,485)	-76.8%	8,443
Payments on long term debt	(9,153)	1,115	12.2%	(8,038)	(1,310)	-19.5%	(6,728)
Contributions in aid of construction	16	245	1531.3%	261	261	0.0%	-
Proceeds from long-term borrowings	7,441	1,144	15.4%	8,585	38	0.4%	8,547
Debt issuance costs	(323)	(19)	5.9%	(342)	(3,413)	-111.1%	3,071
Dividends paid	(278)	-	0.0%	(278)	(5)	-1.7%	(273)
Net cash provided by (used in) financing activities	(2,659)	4,805	180.7%	2,146	(10,913)	-83.6%	13,059
Increase (decrease) in cash	(76)	(3,389)	-4459.2%	(3,465)	(7,775)	-180.4%	4,310
Cash and cash equivalents at beginning of period	14,403	(76)	-0.5%	14,327	(0)	0.0%	14,327
Cash and cash equivalents at end of period	\$ 14,327	(3,465)	-24.2%	\$ 10,862	(7,776)	-41.7%	\$ 18,638