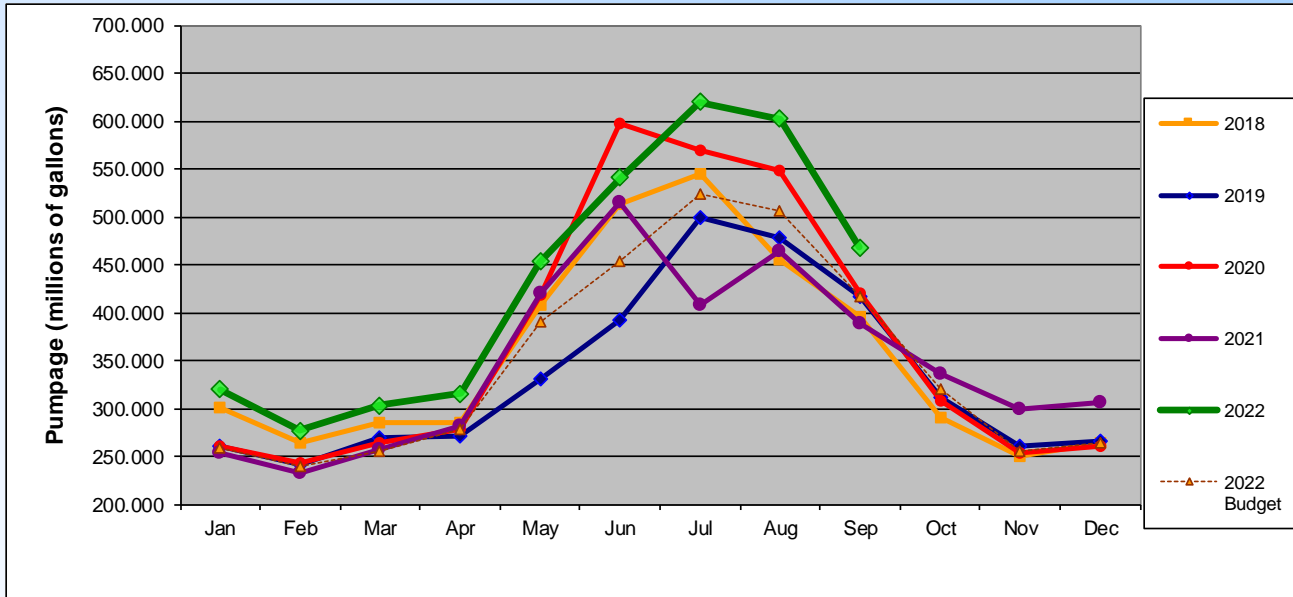


**Financial Review
Of
The Unaudited Results and Usage
through September 30, 2022**

As of October 28, 2022

Pennichuck Corporation
PWW Pumpage

9/30/2022
(\$000's)



Pumpage Data (millions of gallons)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2018	300.940	263.970	284.930	285.380	407.240	512.830	544.480	455.820	395.690	289.960	250.230	264.060	4,255.530
2019	260.370	240.390	269.960	271.300	330.760	391.640	498.650	477.710	417.220	310.770	261.280	266.650	3,996.700
2020	259.710	243.430	264.260	278.920	417.600	597.850	569.160	548.440	420.920	308.680	254.120	260.320	4,423.410
2021	253.700	232.920	256.480	282.210	420.230	514.850	407.890	464.110	389.090	336.650	298.980	306.730	4,163.840
2022	319.760	277.040	303.130	315.450	453.040	540.960	619.770	602.570	468.420				3,900.140

Pumpage Data - Budget (millions of gallons)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2022 Budget	257.927	238.913	255.065	277.477	390.630	453.377	524.260	505.357	416.668	320.744	255.210	263.677	4,159.303

**Pennichuck Corporation
Capital Expenditures - Summary**

9/30/2022
(\$000's)

<u>QTD</u>			<u>YTD</u>			
<u>Prior</u>	<u>Actual</u>	<u>Budget</u>		<u>Prior</u>	<u>Actual</u>	<u>Budget</u>
\$ 1,735	\$ 917	\$ 4,399	PWW	\$ 5,602	\$ 3,667	\$ 11,036
210	199	886	PEU	673	951	2,561
1	9	10	PAC	8	11	108
-	-	-	PWSC	-	-	-
-	-	-	Southwood Corp.	-	-	-
-	-	-	Holding Company	-	-	-
<u>\$ 1,946</u>	<u>\$ 1,125</u>	<u>\$ 5,295</u>	Subtotal	<u>\$ 6,283</u>	<u>\$ 4,629</u>	<u>\$ 13,705</u>
-	-	-	AFUDC	-	-	-
303	324	-	CIAC	1,378	585	-
<u>\$ 2,249</u>	<u>\$ 1,449</u>	<u>\$ 5,295</u>	Total	<u>\$ 7,661</u>	<u>\$ 5,214</u>	<u>\$ 13,705</u>

Pennichuck Corporation
YTD Income Statement

Business: Consolidated

9/30/2022
(\$000's)

	YTD						
	<u>Actual vs. Prior and Budget</u>						
	<u>Prior</u>	<u>Change</u>		<u>Actual</u>	<u>Change</u>		<u>Budget</u>
Revenues:							
Water Utility Operations	\$ 35,733	\$ 6,308	17.7%	\$ 42,041	\$ 1,491	3.7%	\$ 40,550
Water Management Services	2,430	(112)	-4.6%	2,318	322	16.1%	1,996
Real Estate Operations	-	-	0.0%	-	-	0.0%	-
Other	10	-	0.0%	10	-	0.0%	10
Total Revenues	38,173	6,196	16.2%	44,369	1,813	4.3%	42,556
Operating Expenses:							
Water Utility Operations	29,239	(2,022)	-6.9%	31,261	(108)	-0.3%	31,153
Water Management Services	2,322	163	7.0%	2,159	(294)	-15.8%	1,865
Real Estate Operations	-	-	0.0%	-	-	0.0%	-
Other	(41)	13	-31.7%	(54)	(16)	-22.9%	(70)
Total Operating Expenses	31,520	(1,846)	-5.9%	33,366	(418)	-1.3%	32,948
PWW Management Fee Allocation	-	-	0.0%	-	-	0.0%	-
Holding Co. Mgmt. Fee Allocation	-	-	0.0%	-	-	0.0%	-
Net Operating Expenses	31,520	(1,846)	-5.9%	33,366	(418)	-1.3%	32,948
Operating Income (Loss)	6,653	4,350	65.4%	11,003	1,395	14.5%	9,608
% of Revenue	17.4%			24.8%			22.6%
Other Income (Expense)	237	(237)	100.0%	-	-	0.0%	-
Interest Income	-	-	0.0%	-	-	0.0%	-
Interest (Expense)	(10,572)	(16)	-0.2%	(10,588)	380	3.5%	(10,968)
Pre-tax Income (Loss)	(3,682)	4,097	111.3%	415	1,775	130.5%	(1,360)
% of Revenue	-9.6%			0.9%			-3.2%
Provision for Income Taxes	(383)	(181)	-47.3%	(202)	(441)	-68.6%	(643)
Effective Tax Rate %	10.4%			-48.7%			47.3%
Net Income (Loss)	(3,299)	3,916	118.7%	617	1,334	186.1%	(717)
EBITDA	13,460	4,220	31.4%	17,680	1,332	8.1%	16,348
Add Back: Extraordinary Items	-	-	0.0%	-	-	0.0%	-
Normalized EBITDA	13,460	4,220	31.4%	17,680	1,332	8.1%	16,348
Less: Principal and Interest on External Debt	(9,401)	(2,760)	-29.4%	(12,161)	(2,267)	-22.9%	(9,894)
Less: Principal and Interest on Note Payments to City	(6,363)	-	0.0%	(6,363)	-	0.0%	(6,363)
Net Remainder	(2,304)	1,460	63.4%	(844)	(935)	-1027.5%	91

Pennichuck Corporation
Consolidated Balance Sheets

9/30/2022
(\$000's)

<u>ASSETS</u>	<u>Sep-22</u>		
	<u>Dec-21</u>	<u>Actual</u>	<u>Budget</u>
Land	\$ 5,955	\$ 5,963	\$ 5,956
Buildings	74,318	73,391	74,975
Equipment & software	252,326	253,555	254,179
	<u>332,599</u>	<u>332,909</u>	<u>335,110</u>
Accumulated depreciation	(87,778)	(91,041)	(94,308)
	<u>244,821</u>	<u>241,868</u>	<u>240,802</u>
Work in process	376	2,688	13,666
Net Plant and Equipment	<u>245,197</u>	<u>244,556</u>	<u>254,468</u>
Current Assets:			
Cash	1,493	3,494	5,453
Restricted cash - 2014 Bond Project Fund	216	-	-
Restricted cash - 2019 Bond Project Fund	-	-	-
Restricted cash - 2020 Bond Project Fund	5	-	-
Restricted cash - 2020 C Bond Project Fund	18	-	-
Restricted cash - 2021 Bond Project Fund	15	-	-
Restricted cash - 2022 Bond Project Fund	-	-	-
Restricted cash - CIAC	1,037	133	-
Restricted cash -CBFRR RSF	964	1,637	11,637
Restricted cash -DSRR 1.0 RSF	1,158	3,038	-
Restricted cash - MOERR RSF	1,935	2,101	-
Restricted cash - MOERR	3,833	639	-
Restricted cash -DSRR 1.0	2,422	1,022	-
Restricted cash -DSRR .1	1,306	1,209	-
Accounts receivable-billed, net	3,577	6,600	5,501
Accounts receivable-unbilled, net	6,277	5,189	7,052
Accounts receivable-other	16	16	141
Inventory	762	850	700
Prepaid expenses	506	1,121	6
Prepaid property taxes	926	-	721
Prepaid income taxes	-	113	148
Total Current Assets	<u>26,466</u>	<u>27,162</u>	<u>31,359</u>
Other Assets:			
Acquisition Premium and other	77,599	80,800	79,412
Total Other Assets	<u>77,599</u>	<u>80,800</u>	<u>79,417</u>
Total Intercompany Accounts	-	-	-
TOTAL ASSETS	<u>\$ 349,262</u>	<u>\$ 352,518</u>	<u>\$ 365,244</u>

Pennichuck Corporation
Consolidated Balance Sheets

9/30/2022
(S000's)

<u>EQUITY AND LIABILITIES</u>	<u>Dec-21</u>	<u>Sep-22</u>	
		<u>Actual</u>	<u>Budget</u>
Stockholders' Equity:			
Common stock		\$ -	\$ -
Paid in capital	30,561	30,561	30,356
Accumulated other comprehensive income	356	523	338
Retained earnings	(34,381)	(33,973)	(34,158)
Treasury stock and other	-	-	-
Total Stockholders' Equity	(3,464)	(2,889)	(3,464)
Long Term Debt:			
Bonds, notes and mortgages	233,265	232,952	237,619
Total Long Term Debt	233,265	232,952	237,619
Current Liabilities:			
Line of credit	-	1,988	-
Fixed Asset Lines of Credit	6,608	3,106	13,392
Current portion of long term debt	6,607	7,767	7,164
Accounts payable	2,481	2,445	2,464
Deferred revenue watertight	67	86	-
Accrued interest payable	1,341	313	1,045
Other accrued expenses	1,085	902	1,495
Income taxes payable	(21)	(25)	(21)
Customer deposits & other	1,321	643	1,371
Total Current Liabilities	19,489	17,225	26,910
Other Liabilities and Deferred Credits:			
Deferred income taxes	14,851	14,792	15,508
Accrued liability pension	12,159	12,670	16,280
Unamortized ITC	371	347	347
Regulatory Liability	9,906	9,897	9,247
Accrued Post Retirement Benefits	4,748	4,934	5,183
Customer Advances	84	84	84
CIAC, net	57,303	56,848	57,162
Other liability: derivative instrument	290	12	319
Other long-term liabilities	260	5,646	49
Total Other Liabilities and Deferred Credits	99,972	105,230	104,179
TOTAL LIABILITIES AND EQUITY	\$ 349,262	\$ 352,518	\$ 365,244

Pennichuck Corporation
Consolidated Cash Flow Statements

			9/30/22 (\$000's)				
	Prior Yr.	Change		YTD	Change		Budget
Operating Activities:							
Net Income (Loss)	\$ (3,299)	\$ 3,916	118.7%	\$ 617	\$ 1,334	186.0%	\$ (717)
Adjustments to reconcile net income to net cash provided by operating activities:							-
Depreciation and amortization	6,568	109	1.7%	6,677	(253)	-3.6%	6,930
Amortization of original issue discount	-	-	0.0%	-	-	0.0%	-
Gain on sale of property, plant and equipment	(243)	243	100.0%	-	-	0.0%	-
Gain on forgiveness of long term debt	-	-	0.0%	-	-	0.0%	-
Amortization of deferred investment tax credits	(25)	-	0.0%	(25)	(0)	-0.9%	(25)
Provision for deferred income taxes	(361)	182	50.4%	(179)	(554)	-147.7%	375
Special shareholder distribution	-	-	0.0%	-	-	0.0%	-
Changes in assets and liabilities:							-
(Increase) decrease in accounts receivable and unbilled revenue	291	(2,227)	-765.3%	(1,936)	980	33.6%	(2,916)
(Increase) decrease in income taxes payable	(113)	1	-0.9%	(112)	(112)	0.0%	-
(Increase) decrease in materials and supplies	(76)	(41)	-53.9%	(117)	(219)	-214.3%	102
(Increase) decrease in prepaid expenses	1,036	(725)	-70.0%	311	(355)	-53.3%	666
(Increase) decrease in deferred charges and other assets	3,957	(1,125)	-28.4%	2,832	3,418	583.1%	(586)
Increase (decrease) in accounts payable and accrued expenses	(2,392)	1,232	51.5%	(1,160)	(1,601)	-363.0%	441
Increase (decrease) in other	1,387	(1,426)	-102.8%	(39)	759	95.1%	(798)
Net cash provided by (used in) operating activities	6,730	139	-2.1%	6,869	3,397	97.8%	3,472
Investing activities:							
Purchases of property, plant and equipment, including debt component of AFUDC	(6,126)	1,269	20.7%	(4,857)	9,595	66.4%	(14,452)
Proceeds from sales of property, plant and equipment	(283)	283	-100.0%	-	-	0.0%	-
(Increase) decrease in restricted cash	-	-	0.0%	-	-	0.0%	-
Proceeds from sales of land	-	-	0.0%	-	-	0.0%	-
Net change in deferred land costs	-	-	0.0%	-	-	0.0%	-
Net cash provided by (used in) investing activities	(6,409)	1,552	24.2%	(4,857)	9,595	66.4%	(14,452)
Financing activities:							
Advances (repayments) on line of credit	73	(1,587)	-2174.0%	(1,514)	(8,298)	-122.3%	6,784
Payments on long term debt	(5,192)	(2,743)	-52.8%	(7,935)	(2,645)	-50.0%	(5,290)
Contributions in aid of construction	22	(12)	-54.5%	10	10	0.0%	-
Proceeds from long-term borrowings	7,068	(283)	-4.0%	6,785	(3,292)	-32.7%	10,077
Debt issuance costs	(285)	6	-2.1%	(279)	(2,579)	-112.1%	2,300
Dividends paid	(209)	-	0.0%	(209)	(4)	-1.9%	(205)
Net cash provided by (used in) financing activities	1,477	(4,619)	312.7%	(3,142)	(16,808)	-123.0%	13,666
Increase (decrease) in cash	1,798	(2,928)	162.8%	(1,130)	(3,817)	-142.1%	2,687
Cash and cash equivalents at beginning of period	9,432	4,971	52.7%	14,403	(0)	0.0%	14,403
Cash and cash equivalents at end of period	\$ 11,230	2,043	18.2%	\$ 13,273	(3,817)	-22.3%	\$ 17,090