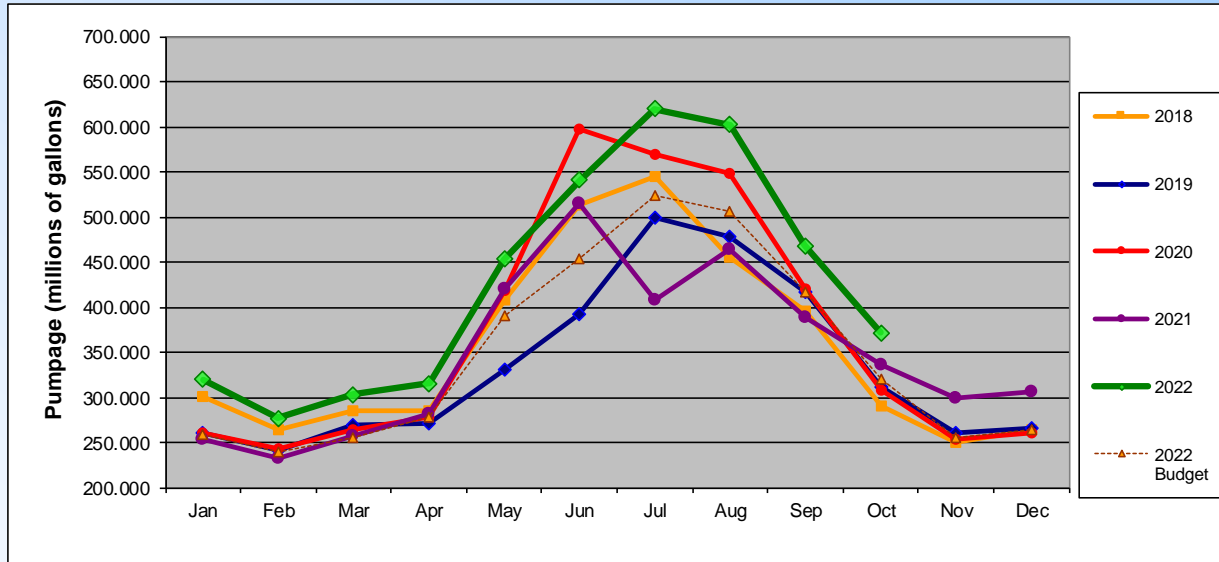


**Financial Review
Of
The Unaudited Results and Usage
through October 31, 2022**

As of December 16, 2022

Pennichuck Corporation
PWW Pumpage

10/31/2022
(\$000's)



Pumpage Data (millions of gallons)													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2018	300.940	263.970	284.930	285.380	407.240	512.830	544.480	455.820	395.690	289.960	250.230	264.060	4,255.530
2019	260.370	240.390	269.960	271.300	330.760	391.640	498.650	477.710	417.220	310.770	261.280	266.650	3,996.700
2020	259.710	243.430	264.260	278.920	417.600	597.850	569.160	548.440	420.920	308.680	254.120	260.320	4,423.410
2021	253.700	232.920	256.480	282.210	420.230	514.850	407.890	464.110	389.090	336.650	298.980	306.730	4,163.840
2022	319.760	277.040	303.130	315.450	453.040	540.960	619.770	602.570	468.420	371.560			4,271.700

Pumpage Data - Budget (millions of gallons)													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2022 Budget	257.927	238.913	255.065	277.477	390.630	453.377	524.260	505.357	416.668	320.744	255.210	263.677	4,159.303

Pennichuck Corporation
Capital Expenditures - Summary

10/31/2022
(\$000's)

<u>QTD</u>				<u>YTD</u>		
<u>Prior</u>	<u>Actual</u>	<u>Budget</u>		<u>Prior</u>	<u>Actual</u>	<u>Budget</u>
\$ 2,176	\$ 1,023	\$ 334	PWW	\$ 7,778	\$ 4,690	\$ 11,915
60	561	47	PEU	943	1,512	2,804
-	-	4	PAC	9	11	118
-	-	-	PWSC	-	-	-
-	-	-	Southwood Corp.	-	-	-
-	-	-	 Holding Company	-	-	-
<u>\$ 2,236</u>	<u>\$ 1,584</u>	<u>\$ 385</u>	Subtotal	<u>\$ 8,730</u>	<u>\$ 6,213</u>	<u>\$ 14,837</u>
-	-	-	AFUDC	-	-	-
754	14	-	CIAC	2,132	599	-
<u>\$ 2,990</u>	<u>\$ 1,598</u>	<u>\$ 385</u>	Total	<u>\$ 10,862</u>	<u>\$ 6,812</u>	<u>\$ 14,837</u>

Pennichuck Corporation
YTD Income Statement

Business: Consolidated

10/31/2022
(\$000's)

	YTD						
	Actual vs. Prior and Budget						
	Prior	Change		Actual	Change		Budget
Revenues:							
Water Utility Operations	\$ 39,410	\$ 6,708	17.0%	\$ 46,118	\$ 1,029	2.3%	\$ 45,089
Water Management Services	2,641	(141)	-5.3%	2,500	357	16.7%	2,143
Real Estate Operations	-	-	0.0%	-	-	0.0%	-
Other	11	-	0.0%	11	-	0.0%	11
Total Revenues	42,062	6,567	15.6%	48,629	1,386	2.9%	47,243
Operating Expenses:							
Water Utility Operations	32,749	(2,033)	-6.2%	34,782	(235)	-0.7%	34,547
Water Management Services	2,412	56	2.3%	2,356	(327)	-16.1%	2,029
Real Estate Operations	-	-	0.0%	-	-	0.0%	-
Other	(46)	14	-30.4%	(60)	(18)	-23.1%	(78)
Total Operating Expenses	35,115	(1,963)	-5.6%	37,078	(580)	-1.6%	36,498
PWW Management Fee Allocation	-	-	0.0%	-	-	0.0%	-
Holding Co. Mgmt. Fee Allocation	-	-	0.0%	-	-	0.0%	-
Net Operating Expenses	35,115	(1,963)	-5.6%	37,078	(580)	-1.6%	36,498
Operating Income (Loss)	6,947	4,604	66.3%	11,551	806	7.5%	10,745
% of Revenue	16.5%			23.8%			22.7%
Other Income (Expense)	237	(220)	92.8%	17	17	0.0%	-
Interest Income	-	-	0.0%	-	-	0.0%	-
Interest (Expense)	(11,753)	(47)	-0.4%	(11,800)	413	3.4%	(12,213)
Pre-tax Income (Loss)	(4,569)	4,337	94.9%	(232)	1,236	84.2%	(1,468)
% of Revenue	-10.9%			-0.5%			-3.1%
Provision for Income Taxes	(517)	(540)	-104.4%	23	(737)	-103.2%	(714)
Effective Tax Rate %	11.3%			-9.9%			48.6%
Net Income (Loss)	(4,052)	3,797	93.7%	(255)	499	66.2%	(754)
EBITDA	14,478	4,508	31.1%	18,986	753	4.1%	18,233
Add Back: Extraordinary Items	-	-	0.0%	-	-	0.0%	-
Normalized EBITDA	14,478	4,508	31.1%	18,986	753	4.1%	18,233
Less: Principal and Interest on External Debt	(10,230)	(2,820)	-27.6%	(13,050)	(2,244)	-20.8%	(10,806)
Less: Principal and Interest on Note Payments to City	(7,070)	-	0.0%	(7,070)	-	0.0%	(7,070)
Net Remainder	(2,822)	1,688	59.8%	(1,134)	(1,491)	-417.6%	357

Pennichuck Corporation
Consolidated Balance Sheets

10/31/2022
(S000's)

<u>ASSETS</u>	<u>Oct-22</u>		
	<u>Dec-21</u>	<u>Actual</u>	<u>Budget</u>
Land	\$ 5,955	\$ 5,963	\$ 5,956
Buildings	74,318	73,391	76,575
Equipment & software	252,326	254,319	254,399
	<u>332,599</u>	<u>333,673</u>	<u>336,930</u>
Accumulated depreciation	(87,778)	(91,619)	(94,973)
	<u>244,821</u>	<u>242,054</u>	<u>241,957</u>
Work in process	376	2,877	12,231
Net Plant and Equipment	<u>245,197</u>	<u>244,931</u>	<u>254,188</u>
Current Assets:			
Cash	1,493	2,926	6,762
Restricted cash - 2014 Bond Project Fund	216	-	-
Restricted cash - 2019 Bond Project Fund	-	-	-
Restricted cash - 2020 Bond Project Fund	5	-	-
Restricted cash - 2020 C Bond Project Fund	18	-	-
Restricted cash - 2021 Bond Project Fund	15	-	-
Restricted cash - 2022 Bond Project Fund	-	-	-
Restricted cash - CIAC	1,037	134	-
Restricted cash -CBFRR RSF	964	1,632	11,407
Restricted cash -DSRR 1.0 RSF	1,158	3,681	-
Restricted cash - MOERR RSF	1,935	3,254	-
Restricted cash - MOERR	3,833	1,974	-
Restricted cash -DSRR 1.0	2,422	1,584	-
Restricted cash -DSRR .1	1,306	1,301	-
Accounts receivable-billed, net	3,577	4,284	4,882
Accounts receivable-unbilled, net	6,277	4,620	7,021
Accounts receivable-other	16	16	141
Inventory	762	924	700
Prepaid expenses	506	835	(71)
Prepaid property taxes	926	-	698
Prepaid income taxes	-	113	148
Total Current Assets	<u>26,466</u>	<u>27,278</u>	<u>31,688</u>
Other Assets:			
Acquisition Premium and other	77,599	80,550	79,237
Total Other Assets	<u>77,599</u>	<u>80,550</u>	<u>79,242</u>
Total Intercompany Accounts	-	-	-
TOTAL ASSETS	<u>\$ 349,262</u>	<u>\$ 352,759</u>	<u>\$ 365,118</u>

Pennichuck Corporation
Consolidated Balance Sheets

10/31/2022
(\$000's)

<u>EQUITY AND LIABILITIES</u>	Dec-21	Oct-22	
		Actual	Budget
Stockholders' Equity:			
Common stock		\$ -	\$ -
Paid in capital	30,561	30,561	30,356
Accumulated other comprehensive income	356	531	338
Retained earnings	(34,381)	(34,845)	(34,194)
Treasury stock and other	-	-	-
Total Stockholders' Equity	(3,464)	(3,753)	(3,500)
Long Term Debt:			
Bonds, notes and mortgages	233,265	233,430	237,214
Total Long Term Debt	233,265	233,430	237,214
Current Liabilities:			
Line of credit	-	1,391	-
Fixed Asset Lines of Credit	6,608	3,565	13,653
Current portion of long term debt	6,607	7,793	7,183
Accounts payable	2,481	2,246	2,314
Deferred revenue watertight	67	83	-
Accrued interest payable	1,341	682	721
Other accrued expenses	1,085	1,382	1,972
Income taxes payable	(21)	(25)	(20)
Customer deposits & other	1,321	634	1,370
Total Current Liabilities	19,489	17,751	27,193
Other Liabilities and Deferred Credits:			
Deferred income taxes	14,851	15,027	15,586
Accrued liability pension	12,159	12,644	16,289
Unamortized ITC	371	344	344
Regulatory Liability	9,906	9,896	9,246
Accrued Post Retirement Benefits	4,748	4,954	5,183
Customer Advances	84	84	84
CIAC, net	57,303	56,746	57,133
Other liability: derivative instrument	290	(2)	318
Other long-term liabilities	260	5,638	28
Total Other Liabilities and Deferred Credits	99,972	105,331	104,211
TOTAL LIABILITIES AND EQUITY	\$ 349,262	\$ 352,759	\$ 365,118

Pennichuck Corporation
Consolidated Cash Flow Statements

	Prior Yr.	Change		10/31/22 (\$000's) YTD	Change		Budget
Operating Activities:							
Net Income (Loss)	\$ (4,052)	\$ 3,797	93.7%	\$ (255)	\$ 499	66.2%	\$ (754)
<u>Adjustments to reconcile net income to net cash provided by operating activities:</u>							-
Depreciation and amortization	7,293	124	1.7%	7,417	(282)	-3.7%	7,699
Amortization of original issue discount	-	-	0.0%	-	-	0.0%	-
Gain on sale of property, plant and equipment	(243)	243	100.0%	-	-	0.0%	-
Gain on forgiveness of long term debt	-	-	0.0%	-	-	0.0%	-
Amortization of deferred investment tax credits	(28)	-	0.0%	(28)	(0)	-1.7%	(28)
Provision for deferred income taxes	(495)	545	110.1%	50	(402)	-88.9%	452
Special shareholder distribution	-	-	0.0%	-	-	0.0%	-
<u>Changes in assets and liabilities:</u>							-
(Increase) decrease in accounts receivable and unbilled revenue	257	692	269.3%	949	3,214	141.9%	(2,265)
(Increase) decrease in income taxes payable	(113)	-	0.0%	(113)	(113)	0.0%	-
(Increase) decrease in materials and supplies	(56)	(135)	-241.1%	(191)	(293)	-286.6%	102
(Increase) decrease in prepaid expenses	849	(253)	-29.8%	596	(170)	-22.2%	766
(Increase) decrease in deferred charges and other assets	4,284	(1,137)	-26.5%	3,147	3,814	571.9%	(667)
Increase (decrease) in accounts payable and accrued expenses	(1,305)	775	59.4%	(530)	(974)	-219.3%	444
Increase (decrease) in other	1,348	(1,392)	-103.3%	(44)	888	95.3%	(932)
Net cash provided by (used in) operating activities	<u>7,739</u>	<u>3,259</u>	<u>-42.1%</u>	<u>10,998</u>	<u>6,179</u>	<u>128.2%</u>	<u>4,819</u>
<u>Investing activities:</u>							
Purchases of property, plant and equipment, including debt component of AFUDC	(6,972)	1,081	15.5%	(5,891)	8,946	60.3%	(14,837)
Proceeds from sales of property, plant and equipment	(283)	283	-100.0%	-	-	0.0%	-
(Increase) decrease in restricted cash	-	-	0.0%	-	-	0.0%	-
Proceeds from sales of land	-	-	0.0%	-	-	0.0%	-
Net change in deferred land costs	-	-	0.0%	-	-	0.0%	-
Net cash provided by (used in) investing activities	<u>(7,255)</u>	<u>1,364</u>	<u>18.8%</u>	<u>(5,891)</u>	<u>8,946</u>	<u>60.3%</u>	<u>(14,837)</u>
<u>Financing activities:</u>							
Advances (repayments) on line of credit	1,853	(3,505)	-189.2%	(1,652)	(8,697)	-123.4%	7,045
Payments on long term debt	(5,547)	(2,773)	-50.0%	(8,320)	(2,656)	-46.9%	(5,664)
Contributions in aid of construction	24	(14)	-58.3%	10	10	0.0%	-
Proceeds from long-term borrowings	7,068	373	5.3%	7,441	(2,610)	-26.0%	10,051
Debt issuance costs	(290)	(4)	1.4%	(294)	(2,850)	-111.5%	2,556
Dividends paid	(209)	-	0.0%	(209)	(4)	-1.9%	(205)
Net cash provided by (used in) financing activities	<u>2,899</u>	<u>(5,923)</u>	<u>204.3%</u>	<u>(3,024)</u>	<u>(16,807)</u>	<u>-121.9%</u>	<u>13,783</u>
Increase (decrease) in cash	3,383	(1,300)	38.4%	2,083	(1,682)	-44.7%	3,765
Cash and cash equivalents at beginning of period	9,432	4,971	52.7%	14,403	(0)	0.0%	14,403
Cash and cash equivalents at end of period	<u>\$ 12,815</u>	<u>3,671</u>	<u>28.6%</u>	<u>\$ 16,486</u>	<u>(1,683)</u>	<u>-9.3%</u>	<u>\$ 18,169</u>