# Financiol Review Of The Unaudited Results and Usage through July 31, 2029 

## As of August 26, 2022

## Pennichuck Corporation

PWW Pumpage
7/31/2022


|  | Pumpage Data (millions of gallons) |  |  |  |  |  |  |  |  |  |  |  | Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |  |
| 2018 | 300.940 | 263.970 | 284.930 | 285.380 | 407.240 | 512.830 | 544.480 | 455.820 | 395.690 | 289.960 | 250.230 | 264.060 | 4,255.530 |
| 2019 | 260.370 | 240.390 | 269.960 | 271.300 | 330.760 | 391.640 | 498.650 | 477.710 | 417.220 | 310.770 | 261.280 | 266.650 | 3,996.700 |
| 2020 | 259.710 | 243.430 | 264.260 | 278.920 | 417.600 | 597.850 | 569.160 | 548.440 | 420.920 | 308.680 | 254.120 | 260.320 | 4,423.410 |
| 2021 | 253.700 | 232.920 | 256.480 | 282.210 | 420.230 | 514.850 | 407.890 | 464.110 | 389.090 | 336.650 | 298.980 | 306.730 | 4,163.840 |
| 2022 | 319.760 | 277.040 | 303.130 | 315.450 | 453.040 | 540.960 | 619.770 |  |  |  |  |  | 2,829.150 |


|  | Pumpage Data - Budget (millions of gallons) |  |  |  |  |  |  |  |  |  |  |  | Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |  |
| 2022 Budget | 257.927 | 238.913 | 255.065 | 277.477 | 390.630 | 453.377 | 524.260 | 505.357 | 416.668 | 320.744 | 255.210 | 263.677 | 4,159.303 |

## Revenues:

Water Utility Operations
Water Management Services
Real Estate Operations
Other
Total Revenues
Operating Expenses:
Water Utility Operations
Water Management Services
Real Estate Operations
Other
Total Operating Expenses
PWW Management Fee Allocation
Holding Co. Mgmt. Fee Allocation
Net Operating Expenses

Operating Income (Loss)
\% of Revenue
Other Income (Expense)
Interest Income
Interest (Expense)

Pre-tax Income (Loss)
\% of Revenue
Provision for Income Taxes
Effective Tax Rate \%
Net Income (Loss)

## EBITDA

Add Back: Extraordinary Item
Normalized EBITDA
Less: Principal and Interest on External Debt
Less: Prinicpal and Interest on Note Payments to City
Net Remainder

Pennichuck Corporation
YTD Income Statement
7/31/2022
(\$000's)


## ASSETS <br> Land <br> Buildings

Equipment \& software
Accumulated depreciation
Work in process
Net Plant and Equipment
Current Assets:
Cash
Restricted cash - 2014 B ond Project Fund Restricted cash-2019 B ond Project Fund Restricted cash - 2020 B ond Project Fund Restricted cash-2020 C Bond Project Fund Restricted cash-2021 B ond Project Fund Restricted cash-2022 B ond Project Fund
Restricted cash-CIAC
Restricted cash -CBFRR RSF
Restricted cash-DSRR 1.0 RSF
Restricted cash - MOERR RSF
Restricted cash-MOERR
Restricted cash-DSRR 1.0
Restricted cash-DSRR . 1
Accounts receivable-billed, net
Accounts receivable-unbilled, net Accounts receivable-other
Inventory
Prepaid expenses
Prepaid property taxes
Prepaid income taxes
Total Current Assets

Other Assets:
Acquistion Premium and other
Total Other Assets

## Total Intercompany Accounts

TOTAL ASSETS

| Dec-21 | Jul-22 |  |
| :---: | :---: | :---: |
|  | Actual | Budget |
| S 5,955 | S 5,962 | S 5,956 |
| 74,318 | 73,356 | 74,968 |
| 252,326 | 252,861 | 251,577 |
| 332,599 | 332,179 | 332,501 |
| $(87,778)$ | $(90,080)$ | $(92,985)$ |
| 244,821 | 242,099 | 239,516 |
| 376 | 1,834 | 13,676 |
| 245,197 | 243,933 | 253,192 |


| 1,493 | 714 | 4,132 |
| :---: | :---: | :---: |
| 216 | - | - |
| - | 5 | - |
| 5 | - | - |
| 18 | 17 | - |
| 15 | 15 | - |
| - | 5 | - |
| 1,037 | 1,060 | - |
| 964 | 1,135 | 12,134 |
| 1,158 | 3,076 | - |
| 1,935 | 2,449 | - |
| 3,833 | 3,114 | - |
| 2,422 | 3,266 | - |
| 1,306 | 968 | - |
| 3,577 | 6,106 | 4,909 |
| 6,277 | 6,456 | 8,227 |
| 16 | 16 | 141 |
| 762 | 907 | 722 |
| 506 | 1,002 | 155 |
| 926 | 702 | 904 |
| - | 75 | 148 |
| 26,466 | 31,088 | 31,472 |


| 77,599 | $\mathbf{8 1 , 3 1 1}$ | $\mathbf{7 9 , 7 9 4}$ |
| :--- | :--- | :--- |
| 77,599 | $\mathbf{8 1 , 3 1 1}$ | $\mathbf{7 9 , 7 9 9}$ |


| EQUITY AND LIABILITIES | Dec-21 |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Actual | Budget |
| Stockholders' Equity: |  |  |  |
| Common stock |  | \$ | \$ |
| Paid in capital | 30,561 | 30,561 | 30,425 |
| Accumulated other comprehensive income | 356 | 451 | 338 |
| Retained earnings | $(34,381)$ | $(35,575)$ | $(33,848)$ |
| Treasury stock and other | - | - | - |
| Total Stockholders' Equity | $(3,464)$ | $(4,563)$ | $(3,085)$ |
| Minority Interest | - | - | - |
| Long Term Debt: |  |  |  |
| Bonds, notes and mortgages | 233,265 | 234,536 | 238,012 |
| Line of credit | - | - | - |
| Intercompany advances | - | - | - |
| Intercompany advances PAC Note | - | - | - |
| Intercompany advances North Country Acq | - | - | - |
| Total Long Term Debt | 233,265 | 234,536 | 238,012 |
| Current Liabilities: |  |  |  |
| Line of credit | - | 1,832 | - |
| Fixed Asset Lines of Credit | 6,608 | 2,047 | 11,003 |
| Current portion of long term debt | 6,607 | 7,737 | 7,596 |
| Accounts payable | 2,481 | 5,051 | 2,533 |
| Deferred revenue watertight | 67 | 88 | - |
| Accrued interest payable | 1,341 | 1,653 | 1,673 |
| Other accrued expenses | 1,085 | 1,004 | 1,272 |
| Income taxes payable | (21) | (25) | (21) |
| Customer deposits \& other | 1,321 | 1,547 | 1,371 |
| Total Current Liabilities | 19,489 | 20,934 | 25,427 |
| Other Liabilities and Deferred Credits: |  |  |  |
| Deferred income taxes | 14,851 | 15,110 | 15,459 |
| Accrued liability pension | 12,159 | 12,473 | 16,152 |
| Unamortized debt premium | - | - | - |
| Unamortized ITC | 371 | 352 | 352 |
| Regulatory Liability | 9,906 | 9,899 | 9,251 |
| Accrued Post Retirement Benefits | 4,748 | 4,893 | 5,183 |
| Customer Advances | 84 | 84 | 84 |
| CIAC, net | 57,303 | 56,841 | 57,220 |
| Other liability: derivative instrument | 290 | 131 | 319 |
| Other long-term liabilities | 260 | 5,642 | 89 |
| Total Other Liabilities and Deferred Credits | 99,972 | 105,425 | 104,109 |
| TOTAL LIABILITIES AND EQUITY | \$ 349,262 | \$ 356,332 | \$364,463 |

## Pennichuck Corporation Consolidated Cash Flow Statements

|  | $\underline{\text { Prior Yr. }}$ |  |  |  |  |  | $\begin{aligned} & 31 / 22 \\ & 000 \text { 's) } \end{aligned}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Change |  |  | YTD |  | Change |  |  | Budget |  |
| Operating Activities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income (Loss) |  | $(3,299)$ | \$ | 2,244 | 68.0\% | \$ | $(1,055)$ | \$ | (649) | -160.0\% | \$ | (406) |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 5,121 |  | 83 | 1.6\% |  | 5,204 |  | (191) | -3.5\% |  | 5,395 |
| Amortization of original issue discount |  | - |  | - | 0.0\% |  | - |  | - | 0.0\% |  | - |
| Gain on sale of property, plant and equipment |  | - |  | - | 0.0\% |  | - |  | - | 0.0\% |  | - |
| Gain on forgiveness of long term debt |  | - |  | - | 0.0\% |  | - |  | - | 0.0\% |  | - |
| Amortization of deferred investment tax credits |  | (19) |  | - | 0.0\% |  | (19) |  | 0 | 1.4\% |  | (19) |
| Provision for deferred income taxes |  | (325) |  | 514 " | 158.2\% |  | 189 |  | (136) | -41.9\% |  | 325 |
| Special shareholder distribution |  | - |  | - | 0.0\% |  | - |  | - | 0.0\% |  | - |
| Changes in assets and liabilities: |  |  |  |  |  |  |  |  |  |  |  | - |
| (Increase) decrease in accounts receivable and unbilled revenue |  | (710) |  | $(1,999)$ | 281.5\% |  | $(2,709)$ |  | 789 | 22.6\% |  | $(3,498)$ |
| (Increase) decrease in income taxes payable |  | (78) |  | 3 | -3.8\% |  | (75) |  | (75) | 0.0\% |  | - |
| (Increase) decrease in materials and supplies |  | (124) |  | (50) ${ }^{\text {r }}$ | -40.3\% |  | (174) |  | (255) | -315.3\% |  | 81 |
| (Increase) decrease in prepaid expenses |  | 1 |  | (273) | -27300.0\% |  | (272) |  | (605) | -181.6\% |  | 333 |
| (Increase) decrease in deferred charges and other assets |  | 3,280 |  | $(1,083)$ | -33.0\% |  | 2,197 |  | 2,654 | 581.0\% |  | (457) |
| Increase (decrease) in accounts payable and accrued expenses |  | (447) |  | 3,346 ${ }^{\text {F }}$ | 748.5\% |  | 2,899 |  | 2,052 | 242.3\% |  | 847 |
| Increase (decrease) in other |  | 1,180 |  | (569) | -48.2\% |  | 611 |  | 1,183 | 206.9\% |  | (572) |
| Net cash provided by (used in) operating activities |  | 4,580 |  | 2,216 | -48.4\% |  | 6,796 |  | 4,766 | 234.8\% |  | 2,030 |
| Investing activities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchases of property, plant and equipment, including debt component of AFUDC |  | $(5,363)$ |  | 2,228 | 41.5\% |  | $(3,135)$ |  | 8,718 | 73.6\% |  | $(11,853)$ |
| Proceeds from sales of property, plant and equipment |  | - |  | - | 0.0\% |  | - |  | - | 0.0\% |  | - |
| (Increase) decrease in restricted cash |  | - |  | - | 0.0\% |  | - |  | - | 0.0\% |  | - |
| Proceeds from sales of land |  | - |  | - | 0.0\% |  | - |  | - | 0.0\% |  | - |
| Net change in deferred land costs |  | - |  | - | 0.0\% |  | - |  | - | 0.0\% |  | - |
| Net cash provided by (used in) investing activities |  | $(5,363)$ |  | 2,228 | 41.5\% |  | $(3,135)$ |  | 8,718 | 73.6\% |  | $(11,853)$ |
| Financing activities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Advances (repayments) on line of credit |  | 1,025 |  | $(3,753)$ | -366.1\% |  | $(2,728)$ |  | $(7,123)$ | -162.1\% |  | 4,395 |
| Payments on long term debt |  | $(3,663)$ |  | $(2,227){ }^{\text {² }}$ | -60.8\% |  | $(5,890)$ |  | $(1,401)$ | -31.2\% |  | $(4,489)$ |
| Contributions in aid of construction |  | 15 |  | (5) | -33.3\% |  | 10 |  | 10 | 0.0\% |  | - |
| Proceeds from long-term borrowings |  | 6,370 |  | 415 | 6.5\% |  | 6,785 |  | $(3,342)$ | -33.0\% |  | 10,127 |
| Debt issuance costs |  | (280) |  | 2 | -0.7\% |  | (278) |  | $(2,067)$ | -115.5\% |  | 1,789 |
| Dividends paid |  | (139) |  | - | 0.0\% |  | (139) |  | (2) | -1.7\% |  | (137) |
| Net cash provided by (used in) financing activities |  | 3,328 |  | $(5,568)$ | 167.3\% |  | $(2,240)$ |  | $(13,926)$ | -119.2\% |  | 11,686 |
| Increase (decrease) in cash |  | 2,545 |  | $(1,124)$ | 44.2\% |  | 1,421 |  | (442) | -23.7\% |  | 1,863 |
| Cash and cash equivalents at beginning of period |  | 9,432 |  | 4,971 | 52.7\% |  | 14,403 |  | (0) | 0.0\% |  | 14,403 |
| Cash and cash equivalents at end of period |  | 11,977 |  | 3,847 | 32.1\% | \$ | 15,824 |  | (442) | -2.7\% | \$ | 16,266 |

## PENNICHUCK

