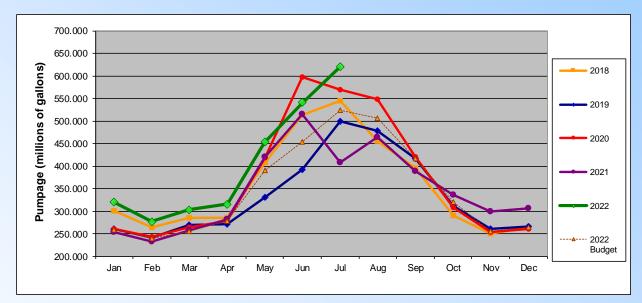
Financial Review Of The Unaudited Results and Usage through July 31, 2022

As of August 26, 2022



Pennichuck Corporation PWW Pumpage

7/31/2022 (\$000's)



	Pumpage Data (millions of gallons)												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2018	300.940	263.970	284.930	285.380	407.240	512.830	544.480	455.820	395.690	289.960	250.230	264.060	4,255.530
2019	260.370	240.390	269.960	271.300	330.760	391.640	498.650	477.710	417.220	310.770	261.280	266.650	3,996.700
2020	259.710	243.430	264.260	278.920	417.600	597.850	569.160	548.440	420.920	308.680	254.120	260.320	4,423.410
2021	253.700	232.920	256.480	282.210	420.230	514.850	407.890	464.110	389.090	336.650	298.980	306.730	4,163.840
2022	319.760	277.040	303.130	315.450	453.040	540.960	619.770						2,829.150

	Pumpage Data - Budget (millions of gallons)												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2022 Budget	257.927	238.913	255.065	277.477	390.630	453.377	524.260	505.357	416.668	320.744	255.210	263.677	4,159.303



Business: Consolidated 7/31/2022 (\$000's)

	YTD											
	Actual vs. Prior and Budget											
	<u>Prior</u>	Char	nge	<u>Actual</u>	<u>Change</u>		Budget					
Revenues:					_							
Water Utility Operations	\$ 26,783	\$ 4,279	16.0%	\$ 31,062	\$ (313)	-1.0%	\$ 31,375					
Water Management Services	1,854	(25)	-1.3%	1,829	146	8.7%	1,683					
Real Estate Operations	-	-	0.0%	-	-	0.0%	-					
Other	7	1	14.3%	8	-	0.0%	8					
Total Revenues	28,644	4,255	14.9%	32,899	(167)	-0.5%	33,066					
Operating Expenses:												
Water Utility Operations	22,600	(1,347)	-6.0%	23,947	50	0.2%	23,997					
Water Management Services	1,768	113	6.4%	1,655	(111)	-7.2%	1,544					
Real Estate Operations	-	-	0.0%	-	-	0.0%	-					
Other	(33)	10	-30.3%	(43)	(12)	-21.8%	(55)					
Total Operating Expenses	24,335	(1,224)	-5.0%	25,559	(73)	-0.3%	25,486					
PWW Management Fee Allocation	-	-	0.0%	-	-	0.0%	-					
Holding Co. Mgmt. Fee Allocation		-	0.0%		-	0.0%						
Net Operating Expenses	24,335	(1,224)	-5.0%	25,559	(73)	-0.3%	25,486					
Operating Income (Loss)	4,309	3,031	70.3%	7,340	(240)	-3.2%	7,580					
% of Revenue	15.0%			22.3%			22.9%					
Other Income (Expense)	242	(242)	100.0%		-	0.0%						
Interest Income	-	-	0.0%	-	-	0.0%	-					
Interest (Expense)	(8,192)	(33)	-0.4%	(8,225)	259	3.1%	(8,484)					
Pre-tax Income (Loss)	(3,641)	2,756	75.7%	(885)	19	2.1%	(904)					
% of Revenue	-12.7%			-2.7%			-2.7%					
Provision for Income Taxes	(342)	(512)	-149.7%	170	(668)	-134.1%	(498)					
Effective Tax Rate %	9.4%	(312)	-142.7 70	-19.2%	(000)	-134.1 /0	55.1%					
Eliccuse Tax Rate /0	2.470			-17.270			33.170					
Net Income (Loss)	(3,299)	2,244	68.0%	(1,055)	(649)	-159.9%	(406)					
EBITDA	9,673	2,871	29.7%	12,544	(284)	-2.2%	12,828					
Add Back: Extraordinary Items		-	0.0%		-	0.0%						
Normalized EBITDA	9,673	2,871	29.7%	12,544	(284)	-2.2%	12,828					
T . D	(6.00 S	(2.268)	22.50	(0.166)	(1.1.42)	14.00	(0.002)					
Less: Principal and Interest on External Debt	(6,906)	(2,260)	-32.7%	(9,166)	(1,143)	-14.2%	(8,023)					
Less: Prinicpal and Interest on Note Payments to City	(4,949)		0.0%	(4,949)		0.0%	(4,949)					
Net Remainder	(2,182)	611	28.0%	(1,571)	(1,427)	-991.0%	(144)					
	(2,102)	011	20.070	(1,071)	(1,127)	JJ 1.0 / U	(1-1-1)					



		Jul-22				
<u>ASSETS</u>	De c-21	Actual	Budget			
Land	\$ 5,955	\$ 5,962	\$ 5,956			
Buildings	74,318	73,356	74,968			
Equipment & software	252,326	252,861	251,577			
	332,599	332,179	332,501			
Accumulated depreciation	(87,778)	(90,080)	(92,985)			
	244,821	242,099	239,516			
Work in process	376	1,834	13,676			
Net Plant and Equipment	245,197	243,933	253,192			
Current Assets:						
Cash	1,493	714	4,132			
Restricted cash - 2014 Bond Project Fund	216	-	-			
Restricted cash - 2019 Bond Project Fund	-	5	-			
Restricted cash - 2020 Bond Project Fund	5	-	-			
Restricted cash - 2020 C Bond Project Fund	18	17	-			
Restricted cash - 2021 Bond Project Fund	15	15	-			
Restricted cash - 2022 Bond Project Fund	-	5	-			
Restricted cash - CIAC	1,037	1,060	-			
Restricted cash -CBFRR RSF	964	1,135	12,134			
Restricted cash -DSRR 1.0 RSF	1,158	3,076	-			
Restricted cash - MOERR RSF	1,935	2,449	-			
Restricted cash - MOERR	3,833	3,114	-			
Restricted cash -DSRR 1.0	2,422	3,266	-			
Restricted cash -DSRR .1	1,306	968	-			
Accounts receivable-billed, net	3,577	6,106	4,909			
Accounts receivable-unbilled, net	6,277	6,456	8,227			
Accounts receivable-other	16	16	141			
Inventory	762	907	722			
Prepaid expenses	506	1,002	155			
Prepaid property taxes	926	702	904			
Prepaid income taxes	-	75	148			
Total Current Assets	26,466	31,088	31,472			
Other Assets:						
Acquistion Premium and other	77,599	81,311	79,794			
Total Other Assets	77,599	81,311	79,799			
Total Intercompany Accounts	-	-	-			
TOTAL ASSETS	\$ 349,262	\$ 356,332	\$ 364,463			



		Jul	-22
EQUITY AND LIABILITIES	Dec-21	Actual	Budget
Stockholders' Equity:			
Common stock		\$ -	\$ -
Paid in capital	30,561	30,561	30,425
Accumulated other comprehensive income	356	451	338
Retained earnings	(34,381)	(35,575)	(33,848)
Treasury stock and other	-	-	-
Total Stockholders' Equity	(3,464)	(4,563)	(3,085)
Minority Interest	-	-	-
Long Term Debt:			
Bonds, notes and mortgages	233,265	234,536	238,012
Line of credit	-	-	-
Intercompany advances	-	-	-
Intercompany advances PAC Note	-	-	-
Intercompany advances North Country Acq		-	
Total Long Term Debt	233,265	234,536	238,012
Current Liabilities:			
Line of credit	-	1,832	-
Fixed Asset Lines of Credit	6,608	2,047	11,003
Current portion of long term debt	6,607	7,737	7,596
Accounts payable	2,481	5,051	2,533
Deferred revenue watertight	67	88	-
Accrued interest payable	1,341	1,653	1,673
Other accrued expenses	1,085	1,004	1,272
Income taxes payable	(21)	(25)	(21)
Customer deposits & other	1,321	1,547	1,371
Total Current Liabilities	19,489	20,934	25,427
Other Liabilities and Deferred Credits:			
Deferred income taxes	14,851	15,110	15,459
Accrued liability pension	12,159	12,473	16,152
Unamortized debt premium	-	-	-
Unamortized ITC	371	352	352
Regulatory Liability	9,906	9,899	9,251
Accrued Post Retirement Benefits	4,748	4,893	5,183
Customer Advances	84	84	84
CIAC, net	57,303	56,841	57,220
Other liability: derivative instrument	290	131	319
Other long-term liabilities	260	5,642	89
Total Other Liabilities and Deferred Credits	99,972	105,425	104,109
	77,712	100,120	. ,



Pennichuck Corporation Consolidated Cash Flow Statements

7/31/22 (\$000's)

				(\$000's)				
	Prior Yr.	<u>Chan</u>	ge	YTD	<u>Change</u>		Bu	ıdget
Operating Activities:								
Net Income (Loss)	\$ (3,299)	\$ 2,244	68.0%	\$ (1,055)	\$ (649)	-160.0%	\$	(406)
Adjustments to reconcile net income to net cash provided by operating activities:								-
Depreciation and amortization	5,121	83	1.6%	5,204	(191)	-3.5%		5,395
Amortization of original issue discount	-	-	0.0%	-	-	0.0%		-
Gain on sale of property, plant and equipment	-		0.0%	-	-	0.0%		-
Gain on forgiveness of long term debt	-	-	0.0%	-	-	0.0%		-
Amortization of deferred investment tax credits	(19)		0.0%	(19)	0	1.4%		(19)
Provision for deferred income taxes	(325)	514	158.2%	189	(136)	-41.9%		325
Special shareholder distribution	-	-	0.0%	-	-	0.0%		-
Changes in assets and liabilities:								-
(Increase) decrease in accounts receivable and unbilled revenue	(710)	(1,999)	281.5%	(2,709)	789	22.6%		(3,498)
(Increase) decrease in income taxes payable	(78)	3	-3.8%	(75)	(75)	0.0%		-
(Increase) decrease in materials and supplies	(124)	(50)	-40.3%	(174)	(255)	-315.3%		81
(Increase) decrease in prepaid expenses	1	(273) -	27300.0%	(272)	(605)	-181.6%		333
(Increase) decrease in deferred charges and other assets	3,280	(1,083)	-33.0%	2,197	2,654	581.0%		(457)
Increase (decrease) in accounts payable and accrued expenses	(447)	3,346	748.5%	2,899	2,052	242.3%		847
Increase (decrease) in other	1,180	(569)	-48.2%	611	1,183	206.9%		(572)
Net cash provided by (used in) operating activities	4,580	2,216	-48.4%	6,796	4,766	234.8%		2,030
Investing activities:								
Purchases of property, plant and equipment, including debt component of AFUDC	(5,363)	2,228	41.5%	(3,135)	8,718	73.6%		(11,853)
Proceeds from sales of property, plant and equipment	-	-	0.0%	-	-	0.0%		-
(Increase) decrease in restricted cash	-	-	0.0%	-	-	0.0%		-
Proceeds from sales of land	-	-	0.0%	-	-	0.0%		-
Net change in deferred land costs		-	0.0%	<u> </u>	-	0.0%		-
Net cash provided by (used in) investing activities	(5,363)	2,228	41.5%	(3,135)	8,718	73.6%		(11,853)
Financing activities:								
Advances (repayments) on line of credit	1,025	(3,753)	-366.1%	(2,728)	(7,123)	-162.1%		4,395
Payments on long term debt	(3,663)	$(2,227)^{r}$	-60.8%	(5,890)	(1,401)	-31.2%		(4,489)
Contributions in aid of construction	15	(5)	-33.3%	10	10	0.0%		-
Proceeds from long-term borrowings	6,370	415	6.5%	6,785	(3,342)	-33.0%		10,127
Debt issuance costs	(280)	2	-0.7%	(278)	(2,067)	-115.5%		1,789
Dividends paid	(139)	-	0.0%	(139)	(2)	-1.7%		(137)
Net cash provided by (used in) financing activities	3,328	(5,568)	167.3%	(2,240)	(13,926)	-119.2%		11,686
Increase (decrease) in cash	2,545	(1,124)	44.2%	1,421	(442)	-23.7%		1,863
Cash and cash equivalents at beginning of period	9,432	4,971	52.7%	14,403	(0)	0.0%		14,403
Cash and cash equivalents at end of period	\$ 11,977	3,847	32.1%	\$ 15,824	(442)	-2.7%	\$	16,266

