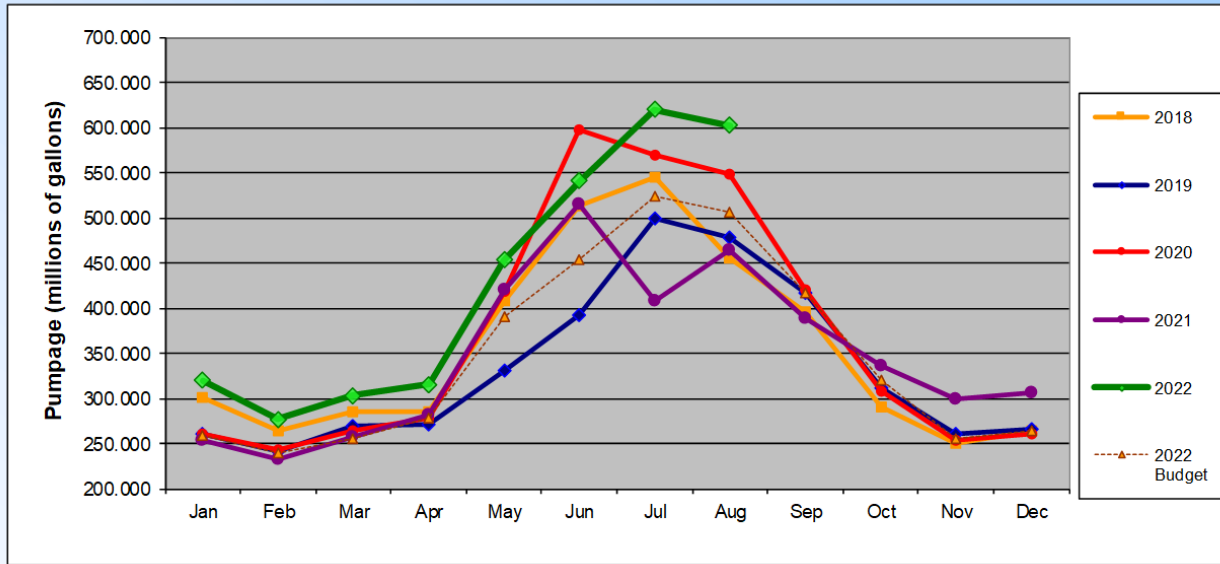


**Financial Review
Of
The Unaudited Results and Usage
through August 31, 2022**

As of September 23, 2022

**Pennichuck Corporation
PWW Pumpage**

8/31/2022
(S000's)



Pumpage Data (millions of gallons)													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2018	300.940	263.970	284.930	285.380	407.240	512.830	544.480	455.820	395.690	289.960	250.230	264.060	4,255.530
2019	260.370	240.390	269.960	271.300	330.760	391.640	498.650	477.710	417.220	310.770	261.280	266.650	3,996.700
2020	259.710	243.430	264.260	278.920	417.600	597.850	569.160	548.440	420.920	308.680	254.120	260.320	4,423.410
2021	253.700	232.920	256.480	282.210	420.230	514.850	407.890	464.110	389.090	336.650	298.980	306.730	4,163.840
2022	319.760	277.040	303.130	315.450	453.040	540.960	619.770	602.570					3,431.720

Pumpage Data - Budget (millions of gallons)													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2022 Budget	257.927	238.913	255.065	277.477	390.630	453.377	524.260	505.357	416.668	320.744	255.210	263.677	4,159.303

Pennichuck Corporation
YTD Income Statement

Business: Consolidated

8/31/2022
(\$000's)

	YTD						
	Actual vs. Prior and Budget						
	Prior	Change		Actual	Change		Budget
Revenues:							
Water Utility Operations	\$ 31,116	\$ 6,006	19.3%	\$ 37,122	\$ 1,631	4.6%	\$ 35,491
Water Management Services	2,117	1	0.0%	2,118	275	14.9%	1,843
Real Estate Operations	-	-	0.0%	-	-	0.0%	-
Other	8	1	12.5%	9	-	0.0%	9
Total Revenues	33,241	6,008	18.1%	39,249	1,906	5.1%	37,343
Operating Expenses:							
Water Utility Operations	25,939	(1,749)	-6.7%	27,688	(58)	-0.2%	27,630
Water Management Services	2,013	62	3.1%	1,951	(247)	-14.5%	1,704
Real Estate Operations	-	-	0.0%	-	-	0.0%	-
Other	(37)	12	-32.4%	(49)	(14)	-22.2%	(63)
Total Operating Expenses	27,915	(1,675)	-6.0%	29,590	(319)	-1.1%	29,271
PWW Management Fee Allocation	-	-	0.0%	-	-	0.0%	-
Holding Co. Mgmt. Fee Allocation	-	-	0.0%	-	-	0.0%	-
Net Operating Expenses	27,915	(1,675)	-6.0%	29,590	(319)	-1.1%	29,271
Operating Income (Loss)	5,326	4,333	81.4%	9,659	1,587	19.7%	8,072
% of Revenue	16.0%			24.6%			21.6%
Other Income (Expense)	242	(242)	100.0%	-	-	0.0%	-
Interest Income	-	-	0.0%	-	-	0.0%	-
Interest (Expense)	(9,382)	(53)	-0.6%	(9,435)	290	3.0%	(9,725)
Pre-tax Income (Loss)	(3,814)	4,038	105.9%	224	1,877	113.6%	(1,653)
% of Revenue	-11.5%			0.6%			-4.4%
Provision for Income Taxes	(424)	(307)	-72.4%	(117)	(456)	-79.6%	(573)
Effective Tax Rate %	11.1%			-52.2%			34.7%
Net Income (Loss)	(3,390)	3,731	110.1%	341	1,421	131.6%	(1,080)
EBITDA	11,413	4,187	36.7%	15,600	1,535	10.9%	14,065
Add Back: Extraordinary Items	-	-	0.0%	-	-	0.0%	-
Normalized EBITDA	11,413	4,187	36.7%	15,600	1,535	10.9%	14,065
Less: Principal and Interest on External Debt	(7,299)	(4,034)	-55.3%	(11,333)	(2,347)	-26.1%	(8,986)
Less: Principal and Interest on Note Payments to City	(5,656)	-	0.0%	(5,656)	-	0.0%	(5,656)
Net Remainder	(1,542)	153	9.9%	(1,389)	(812)	-140.7%	(577)

Pennichuck Corporation
Consolidated Balance Sheets

8/31/2022
(S000's)

<u>ASSETS</u>	Aug-22		
	Dec-21	Actual	Budget
Land	\$ 5,955	\$ 5,963	\$ 5,956
Buildings	74,318	73,375	74,970
Equipment & software	252,326	253,078	252,063
	332,599	332,416	332,989
Accumulated depreciation	(87,778)	(90,747)	(93,645)
	244,821	241,669	239,344
Work in process	376	2,089	15,041
Net Plant and Equipment	245,197	243,758	254,385
 Current Assets:			
Cash	1,493	974	4,846
Restricted cash - 2014 Bond Project Fund	216	-	-
Restricted cash - 2019 Bond Project Fund	-	5	-
Restricted cash - 2020 Bond Project Fund	5	-	-
Restricted cash - 2020 C Bond Project Fund	18	-	-
Restricted cash - 2021 Bond Project Fund	15	15	-
Restricted cash - 2022 Bond Project Fund	-	5	-
Restricted cash - CIAC	1,037	1,060	-
Restricted cash -CBFRR RSF	964	1,497	12,510
Restricted cash -DSRR 1.0 RSF	1,158	2,676	-
Restricted cash - MOERR RSF	1,935	3,066	-
Restricted cash - MOERR	3,833	614	-
Restricted cash -DSRR 1.0	2,422	1,037	-
Restricted cash -DSRR .1	1,306	1,098	-
Accounts receivable-billed, net	3,577	5,001	5,246
Accounts receivable-unbilled, net	6,277	6,672	7,542
Accounts receivable-other	16	16	141
Inventory	762	898	722
Prepaid expenses	506	1,086	78
Prepaid property taxes	926	351	690
Prepaid income taxes	-	75	148
Total Current Assets	26,466	26,146	31,923
 Other Assets:			
Acquisition Premium and other	77,599	81,056	79,609
Total Other Assets	77,599	81,056	79,614
 Total Intercompany Accounts	-	-	-
 TOTAL ASSETS	\$ 349,262	\$ 350,960	\$ 365,922

Pennichuck Corporation
Consolidated Balance Sheets

8/31/2022
(S000's)

<u>EQUITY AND LIABILITIES</u>	Dec-21	Aug-22	
		Actual	Budget
Stockholders' Equity:			
Common stock		\$ -	\$ -
Paid in capital	30,561	30,561	30,425
Accumulated other comprehensive income	356	483	338
Retained earnings	(34,381)	(34,249)	(34,522)
Treasury stock and other	-	-	-
Total Stockholders' Equity	(3,464)	(3,205)	(3,759)
Long Term Debt:			
Bonds, notes and mortgages	233,265	233,104	238,021
Total Long Term Debt	233,265	233,104	238,021
Current Liabilities:			
Line of credit	-	761	-
Fixed Asset Lines of Credit	6,608	2,987	12,752
Current portion of long term debt	6,607	7,751	7,146
Accounts payable	2,481	2,009	2,572
Deferred revenue watertight	67	88	-
Accrued interest payable	1,341	672	2,013
Other accrued expenses	1,085	1,006	1,564
Income taxes payable	(21)	(25)	(21)
Customer deposits & other	1,321	616	1,371
Total Current Liabilities	19,489	15,865	27,397
Other Liabilities and Deferred Credits:			
Deferred income taxes	14,851	14,848	15,533
Accrued liability pension	12,159	12,572	16,286
Unamortized ITC	371	349	349
Regulatory Liability	9,906	9,898	9,249
Accrued Post Retirement Benefits	4,748	4,913	5,183
Customer Advances	84	84	84
CIAC, net	57,303	56,821	57,191
Other liability: derivative instrument	290	77	319
Other long-term liabilities	260	5,634	69
Total Other Liabilities and Deferred Credits	99,972	105,196	104,263
TOTAL LIABILITIES AND EQUITY	\$ 349,262	\$ 350,960	\$ 365,922

Pennichuck Corporation
Consolidated Cash Flow Statements

	Prior Yr.	<u>Change</u>		8/31/22 (S000's) YTD	<u>Change</u>		Budget
Operating Activities:							
Net Income (Loss)	\$ (3,390)	\$ 3,731	110.1%	\$ 341	\$ 1,421	131.6%	\$ (1,080)
<u>Adjustments to reconcile net income to net cash provided by operating activities:</u>							
Depreciation and amortization	5,845	96	1.6%	5,941	(220)	-3.6%	6,161
Amortization of original issue discount	-	-	0.0%	-	-	0.0%	-
Gain on sale of property, plant and equipment	-	-	0.0%	-	-	0.0%	-
Gain on forgiveness of long term debt	-	-	0.0%	-	-	0.0%	-
Amortization of deferred investment tax credits	(22)	-	0.0%	(22)	0	0.1%	(22)
Provision for deferred income taxes	(404)	309	76.5%	(95)	(494)	-123.8%	399
Special shareholder distribution	-	-	0.0%	-	-	0.0%	-
<u>Changes in assets and liabilities:</u>							
(Increase) decrease in accounts receivable and unbilled revenue	474	(2,293)	-483.8%	(1,819)	1,331	42.3%	(3,150)
(Increase) decrease in income taxes payable	(78)	3	-3.8%	(75)	(75)	0.0%	-
(Increase) decrease in materials and supplies	(174)	9	5.2%	(165)	(246)	-304.2%	81
(Increase) decrease in prepaid expenses	595	(601)	-101.0%	(6)	(630)	-101.0%	624
(Increase) decrease in deferred charges and other assets	3,618	(1,104)	-30.5%	2,514	3,041	576.6%	(527)
Increase (decrease) in accounts payable and accrued expenses	(560)	(451)	-80.5%	(1,011)	(2,529)	-166.6%	1,518
Increase (decrease) in other	1,452	(1,770)	-121.9%	(318)	263	45.2%	(581)
Net cash provided by (used in) operating activities	7,356	(2,071)	28.2%	5,285	1,861	54.3%	3,424
Investing activities:							
Purchases of property, plant and equipment, including debt component of AFUDC	(5,518)	1,984	36.0%	(3,534)	10,173	74.2%	(13,707)
Proceeds from sales of property, plant and equipment	-	-	0.0%	-	-	0.0%	-
(Increase) decrease in restricted cash	-	-	0.0%	-	-	0.0%	-
Proceeds from sales of land	-	-	0.0%	-	-	0.0%	-
Net change in deferred land costs	-	-	0.0%	-	-	0.0%	-
Net cash provided by (used in) investing activities	(5,518)	1,984	36.0%	(3,534)	10,173	74.2%	(13,707)
Financing activities:							
Advances (repayments) on line of credit	1,179	(4,039)	-342.6%	(2,860)	(9,004)	-146.5%	6,144
Payments on long term debt	(3,573)	(3,981)	-111.4%	(7,554)	(2,636)	-53.6%	(4,918)
Contributions in aid of construction	22	(12)	-54.5%	10	10	0.0%	-
Proceeds from long-term borrowings	5,932	853	14.4%	6,785	(3,317)	-32.8%	10,102
Debt issuance costs	(281)	2	-0.7%	(279)	(2,324)	-113.6%	2,045
Dividends paid	(209)	-	0.0%	(209)	(72)	-52.9%	(137)
Net cash provided by (used in) financing activities	3,070	(7,177)	233.8%	(4,107)	(17,343)	-131.0%	13,236
Increase (decrease) in cash	4,908	(7,264)	148.0%	(2,356)	(5,309)	-179.8%	2,953
Cash and cash equivalents at beginning of period	9,432	4,971	52.7%	14,403	(0)	0.0%	14,403
Cash and cash equivalents at end of period	\$ 14,340	(2,293)	-16.0%	\$ 12,047	(5,309)	-30.6%	\$ 17,356