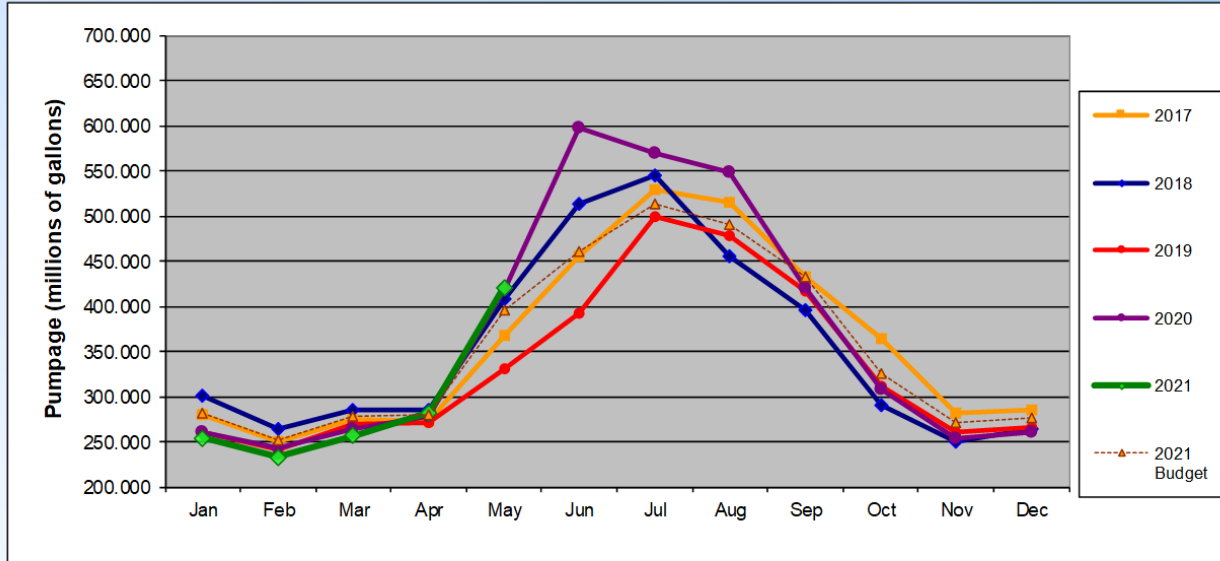


**Financial Review
Of
The Unaudited Results and Usage
through May 31, 2021**

As of June 25, 2021

Pennichuck Corporation
PWW Pumpage

5/31/2021
(S000's)



Pumpage Data (millions of gallons)													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2017	279.330	249.500	274.680	273.160	366.790	455.660	529.650	514.210	432.840	364.900	281.650	285.860	4,308.230
2018	300.940	263.970	284.930	285.380	407.240	512.830	544.480	455.820	395.690	289.960	250.230	264.060	4,255.530
2019	260.370	240.390	269.960	271.300	330.760	391.640	498.650	477.710	417.220	310.770	261.280	266.650	3,996.700
2020	259.710	243.430	264.260	278.920	417.600	597.850	569.160	548.440	420.920	308.680	254.120	260.320	4,423.410
2021	253.700	232.920	256.480	282.210	420.230								1,445.540

Pumpage Data - Budget (millions of gallons)													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals
2021 Budget	281.052	252.302	278.188	280.532	395.390	460.976	513.430	491.168	432.690	326.058	271.144	277.104	4,260.034

Pennichuck Corporation
YTD Income Statement

Business: Consolidated

5/31/2021
(\$000's)

	YTD						
	<u>Actual vs. Prior and Budget</u>						
	<u>Prior</u>	<u>Change</u>		<u>Actual</u>	<u>Change</u>		<u>Budget</u>
Revenues:							
Water Utility Operations	\$ 15,370	\$ 1,276	8.3%	\$ 16,646	\$ (298)	-1.8%	\$ 16,944
Water Management Services	1,128	110	9.8%	1,238	114	10.1%	1,124
Real Estate Operations	-	-	0.0%	-	-	0.0%	-
Other	5	-	0.0%	5	-	0.0%	5
Total Revenues	16,503	1,386	8.4%	17,889	(184)	-1.0%	18,073
Operating Expenses:							
Water Utility Operations	14,383	(1,434)	-10.0%	15,817	86	0.5%	15,903
Water Management Services	1,041	(119)	-11.4%	1,160	(56)	-5.1%	1,104
Real Estate Operations	2	2	100.0%	-	-	0.0%	-
Other	(15)	7	-46.7%	(22)	1	4.8%	(21)
Total Operating Expenses	15,411	(1,544)	-10.0%	16,955	31	0.2%	16,986
PWW Management Fee Allocation	-	-	0.0%	-	-	0.0%	-
Holding Co. Mgmt. Fee Allocation	-	-	0.0%	-	-	0.0%	-
Net Operating Expenses	15,411	(1,544)	-10.0%	16,955	31	0.2%	16,986
Operating Income (Loss)	1,092	(158)	-14.5%	934	(153)	-14.1%	1,087
% of Revenue	6.6%			5.2%			6.0%
Eminent Domain & Merger (Costs)	-	-	0.0%	-	-	0.0%	-
Equity Method Net Earnings (Loss)	-	-	0.0%	-	-	0.0%	-
Other Income (Expense)	9	(32)	355.6%	(23)	(23)	0.0%	-
AFUDC Income (Expense)	-	-	0.0%	-	-	0.0%	-
Interest Income	-	-	0.0%	-	-	0.0%	-
Interest (Expense)	(4,664)	(1,160)	-24.9%	(5,824)	134	2.2%	(5,958)
Pre-tax Income (Loss)	(3,563)	(1,350)	-37.9%	(4,913)	(42)	-0.9%	(4,871)
% of Revenue	-21.6%			-27.5%			-27.0%
Provision for Income Taxes	164	821	-500.6%	(657)	(104)	-13.7%	(761)
Effective Tax Rate %	-4.6%			13.4%			15.6%
Net Income (Loss)	(3,727)	(529)	-14.2%	(4,256)	(146)	-3.6%	(4,110)
EBITDA	4,659	(86)	-1.8%	4,573	(145)	-3.1%	4,718
Add Back: Extraordinary Items	-	-	0.0%	-	-	0.0%	-
Normalized EBITDA	4,659	(86)	-1.8%	4,573	(145)	-3.1%	4,718
Less: Principal and Interest on External Debt	(5,632)	430	7.6%	(5,202)	995	16.1%	(6,197)
Less: Principal and Interest on Note Payments to City	(3,535)	-	0.0%	(3,535)	-	0.0%	(3,535)
Net Remainder	(4,508)	344	7.6%	(4,164)	850	17.0%	(5,014)

Pennichuck Corporation
Consolidated Balance Sheets

5/31/2021
(\$000's)

<u>ASSETS</u>	<u>May-21</u>		
	<u>Dec-20</u>	<u>Actual</u>	<u>Budget</u>
Land	\$ 5,972	\$ 5,977	\$ 5,964
Buildings	73,721	73,803	74,212
Equipment & software	243,907	245,531	243,784
	<u>323,600</u>	<u>325,311</u>	<u>323,960</u>
Accumulated depreciation	(81,923)	(85,014)	(88,419)
	<u>241,677</u>	<u>240,297</u>	<u>235,541</u>
Work in process	792	2,834	7,467
Net Plant and Equipment	<u>242,469</u>	<u>243,131</u>	<u>243,008</u>
Current Assets:			
Cash	310	2,383	108
Restricted cash - 2014 Bond Project Fund	214	-	-
Restricted cash - 2015 Bond Project Fund	-	-	-
Restricted cash - 2019 Bond Project Fund	-	-	-
Restricted cash - 2020 Bond Project Fund	5	5	-
Restricted cash - 2020 C Bond Project Fund	18	18	-
Restricted cash - 2021 Bond Project Fund	-	15	-
Restricted cash - CIAC	274	664	-
Restricted cash -CBFRR RSF	978	812	10,978
Restricted cash -DSRR 1.0 RSF	421	662	-
Restricted cash - MOERR RSF	2,415	501	-
Restricted cash - MOERR	2,040	3,017	-
Restricted cash -DSRR 1.0	1,991	2,284	-
Restricted cash -DSRR .1	766	945	-
Accounts receivable-billed, net	4,297	3,732	3,612
Accounts receivable-unbilled, net	4,473	4,372	4,231
Accounts receivable-other	16	16	43
Inventory	598	702	549
Prepaid expenses	507	915	243
Prepaid property taxes	1,290	-	1,024
Prepaid income taxes	-	43	119
Intercompany receivable	-	-	-
Total Current Assets	<u>20,613</u>	<u>21,086</u>	<u>20,907</u>
Other Assets:			
Deferred land costs	-	-	6
Investment in partnerships	-	-	-
Acquisition Premium and other	84,215	82,974	79,633
Total Other Assets	<u>84,215</u>	<u>82,974</u>	<u>79,639</u>
Total Intercompany Accounts	-	-	-
TOTAL ASSETS	<u>\$ 347,297</u>	<u>\$ 347,191</u>	<u>\$ 343,554</u>

Pennichuck Corporation
Consolidated Balance Sheets

5/31/2021
(\$000's)

<u>EQUITY AND LIABILITIES</u>	<u>Dec-20</u>	<u>May-21</u>	
		<u>Actual</u>	<u>Budget</u>
Stockholders' Equity:			
Common stock		\$ -	\$ -
Paid in capital	30,561	30,561	30,493
Accumulated other comprehensive income	254	300	254
Retained earnings	(30,403)	(34,799)	(33,144)
Treasury stock and other	-	-	-
Total Stockholders' Equity	412	(3,938)	(2,397)
Long Term Debt:			
Bonds, notes and mortgages	226,912	231,979	231,441
Total Long Term Debt	226,912	231,979	231,441
Current Liabilities:			
Line of credit	624	1,775	2,540
Fixed Asset Lines of Credit	4,856	2,468	4,100
Current portion of long term debt	6,020	6,358	5,247
Accounts payable	2,973	2,235	2,225
Deferred revenue watertight	66	93	-
Accrued interest payable	1,304	1,015	997
Other accrued expenses	721	1,940	1,503
Income taxes payable	(25)	(25)	(31)
Customer deposits & other	435	899	518
Total Current Liabilities	16,974	16,758	17,099
Other Liabilities and Deferred Credits:			
Deferred income taxes	14,931	14,322	15,037
Accrued liability pension	15,423	15,332	12,801
Unamortized debt premium	-	-	-
Unamortized ITC	405	391	391
Regulatory Liability	9,918	9,913	9,254
Accrued Post Retirement Benefits	4,910	5,028	4,177
Customer Advances	84	84	84
CIAC, net	56,536	56,622	54,993
Other liability: derivative instrument	460	383	459
Other long-term liabilities	332	317	215
Total Other Liabilities and Deferred Credits	102,999	102,392	97,411
TOTAL LIABILITIES AND EQUITY	\$ 347,297	\$ 347,191	\$ 343,554

Pennichuck Corporation
Consolidated Cash Flow Statements

	Prior Yr.	Change		5/31/21 (\$000's) YTD	Change		Budget
Operating Activities:							
Net Income (Loss)	\$ (3,728)	\$ (528)	-14.2%	\$ (4,256)	\$ (146)	-3.5%	\$ (4,110)
<u>Adjustments to reconcile net income to net cash provided by operating activities:</u>							-
Depreciation and amortization	3,558	105	3.0%	3,663	(70)	-1.9%	3,733
Amortization of original issue discount	-	-	0.0%	-	-	0.0%	-
Gain on sale of property, plant and equipment	-	-	0.0%	-	-	0.0%	-
Gain on forgiveness of long term debt	-	-	0.0%	-	-	0.0%	-
Amortization of deferred investment tax credits	(14)	-	0.0%	(14)	(0)	-1.7%	(14)
Provision for deferred income taxes	177	(822)	464.4%	(645)	(373)	-137.3%	(272)
Equity component of AFUDC	-	-	0.0%	-	-	0.0%	-
Undistributed loss (earnings) in real estate partnerships	-	-	0.0%	-	-	0.0%	-
Special shareholder distribution	-	-	0.0%	-	-	0.0%	-
<u>Changes in assets and liabilities:</u>							-
(Increase) decrease in accounts receivable and unbilled revenue	(286)	952	-332.9%	666	(276)	-29.3%	942
(Increase) decrease in income taxes payable	(16)	(27)	168.8%	(43)	(43)	0.0%	-
(Increase) decrease in materials and supplies	32	(136)	425.0%	(104)	(158)	-293.9%	54
(Increase) decrease in prepaid expenses	437	444	101.6%	881	394	80.8%	487
(Increase) decrease in deferred charges and other assets	331	1,981	598.5%	2,312	2,675	737.6%	(363)
Increase (decrease) in accounts payable and accrued expenses	(1,282)	1,333	104.0%	51	178	140.1%	(127)
Increase (decrease) in other	75	569	758.7%	644	1,234	209.1%	(590)
Net cash provided by (used in) operating activities	(716)	3,871	540.6%	3,155	3,416	1310.5%	(261)
Investing activities:							
Purchases of property, plant and equipment, including debt component of AFUDC	(2,113)	(1,248)	-59.1%	(3,361)	778	18.8%	(4,139)
Proceeds from sales of property, plant and equipment	-	-	0.0%	-	-	0.0%	-
(Increase) decrease in restricted cash	-	-	0.0%	-	-	0.0%	-
Sales of investment securities	-	-	0.0%	-	-	0.0%	-
Purchase of investment securities	-	-	0.0%	-	-	0.0%	-
Proceeds from sales of land	-	-	0.0%	-	-	0.0%	-
Distributions in excess of earnings in investment in real estate partnership	-	-	0.0%	-	-	0.0%	-
Net change in deferred land costs	-	-	0.0%	-	-	0.0%	-
Payments made in connection with merger related activities	-	-	0.0%	-	-	0.0%	-
Net cash provided by (used in) investing activities	(2,113)	(1,248)	-59.1%	(3,361)	778	18.8%	(4,139)
Financing activities:							
Advances (repayments) on line of credit	(4,941)	3,704	-75.0%	(1,237)	(2,397)	-206.6%	1,160
Payments on long term debt	(4,503)	1,590	35.3%	(2,913)	(657)	-29.2%	(2,256)
Contributions in aid of construction	14	(14)	-100.0%	-	-	0.0%	-
Proceeds from long-term borrowings	10,723	(4,353)	-40.6%	6,370	426	7.2%	5,944
Debt issuance costs	-	-	0.0%	-	(1,274)	-100.0%	1,274
Proceeds from issuance of common stock and dividend reinvestment plan	-	-	0.0%	-	-	0.0%	-
Dividends paid	(140)	-	0.0%	(140)	(72)	-104.8%	(68)
Net cash provided by (used in) financing activities	1,153	927	-80.4%	2,080	(3,974)	-65.6%	6,054
Increase (decrease) in cash	(1,676)	3,550	211.8%	1,874	220	13.3%	1,654
Cash and cash equivalents at beginning of period	10,274	(842)	-8.2%	9,432	(1)	0.0%	9,433
Cash and cash equivalents at end of period	\$ 8,598	2,708	31.5%	\$ 11,306	219	2.0%	\$ 11,087



Questions?