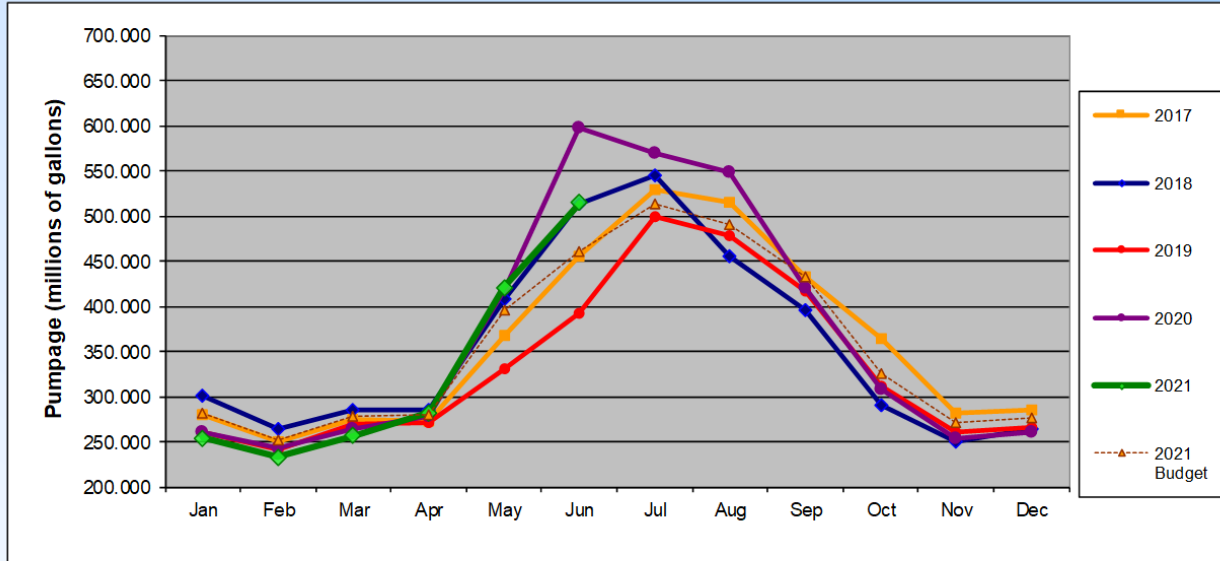


**Financial Review
Of
The Unaudited Results and Usage
through June 30, 2021**

As of July 23, 2021

Pennichuck Corporation
PWW Pumpage

6/30/2021
 (\$000's)



Pumpage Data (millions of gallons)													Totals
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2017	279.330	249.500	274.680	273.160	366.790	455.660	529.650	514.210	432.840	364.900	281.650	285.860	4,308.230
2018	300.940	263.970	284.930	285.380	407.240	512.830	544.480	455.820	395.690	289.960	250.230	264.060	4,255.530
2019	260.370	240.390	269.960	271.300	330.760	391.640	498.650	477.710	417.220	310.770	261.280	266.650	3,996.700
2020	259.710	243.430	264.260	278.920	417.600	597.850	569.160	548.440	420.920	308.680	254.120	260.320	4,423.410
2021	253.700	232.920	256.480	282.210	420.230	514.850							1,960.390

Pumpage Data - Budget (millions of gallons)													Totals
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2021 Budget	281.052	252.302	278.188	280.532	395.390	460.976	513.430	491.168	432.690	326.058	271.144	277.104	4,260.034

Pennichuck Corporation
YTD Income Statement

Business: Consolidated

6/30/2021
(\$000's)

	YTD						
	Actual vs. Prior and Budget						
	Prior	Change		Actual	Change		Budget
Revenues:							
Water Utility Operations	\$ 20,428	\$ 1,551	7.6%	\$ 21,979	\$ 365	1.7%	\$ 21,614
Water Management Services	1,394	169	12.1%	1,563	213	15.8%	1,350
Real Estate Operations	-	-	0.0%	-	-	0.0%	-
Other	6	-	0.0%	6	-	0.0%	6
Total Revenues	21,828	1,720	7.9%	23,548	578	2.5%	22,970
Operating Expenses:							
Water Utility Operations	17,671	(1,579)	-8.9%	19,250	184	0.9%	19,434
Water Management Services	1,293	(185)	-14.3%	1,478	(141)	-10.5%	1,337
Real Estate Operations	1	1	100.0%	-	-	0.0%	-
Other	(22)	6	-27.3%	(28)	4	16.7%	(24)
Total Operating Expenses	18,943	(1,757)	-9.3%	20,700	47	0.2%	20,747
PWW Management Fee Allocation	-	-	0.0%	-	-	0.0%	-
Holding Co. Mgmt. Fee Allocation	-	-	0.0%	-	-	0.0%	-
Net Operating Expenses	18,943	(1,757)	-9.3%	20,700	47	0.2%	20,747
Operating Income (Loss)	2,885	(37)	-1.3%	2,848	625	28.1%	2,223
% of Revenue	13.2%			12.1%			9.7%
Eminent Domain & Merger (Costs)	-	-	0.0%	-	-	0.0%	-
Equity Method Net Earnings (Loss)	-	-	0.0%	-	-	0.0%	-
Other Income (Expense)	6	237	-3950.0%	243	243	0.0%	-
AFUDC Income (Expense)	-	-	0.0%	-	-	0.0%	-
Interest Income	-	-	0.0%	-	-	0.0%	-
Interest (Expense)	(5,606)	(1,396)	-24.9%	(7,002)	161	2.2%	(7,163)
Pre-tax Income (Loss)	(2,715)	(1,196)	-44.1%	(3,911)	1,029	20.8%	(4,940)
% of Revenue	-12.4%			-16.6%			-21.5%
Provision for Income Taxes	749	1,028	-137.2%	(279)	(493)	-63.9%	(772)
Effective Tax Rate %	-27.6%			7.1%			15.6%
Net Income (Loss)	(3,464)	(168)	-4.8%	(3,632)	536	12.9%	(4,168)
EBITDA	7,167	263	3.7%	7,430	845	12.8%	6,585
Add Back: Extraordinary Items	-	-	0.0%	-	-	0.0%	-
Normalized EBITDA	7,167	263	3.7%	7,430	845	12.8%	6,585
Less: Principal and Interest on External Debt	(6,248)	172	2.8%	(6,076)	546	8.3%	(6,622)
Less: Principal and Interest on Note Payments to City	(4,242)	-	0.0%	(4,242)	-	0.0%	(4,242)
Net Remainder	(3,323)	435	13.1%	(2,888)	1,391	32.5%	(4,279)

Pennichuck Corporation
Consolidated Balance Sheets

6/30/2021
(\$000's)

ASSETS	Jun-21		
	Dec-20	Actual	Budget
Land	\$ 5,972	\$ 5,972	\$ 5,964
Buildings	73,721	73,821	74,212
Equipment & software	243,907	245,308	246,273
	323,600	325,101	326,449
Accumulated depreciation	(81,923)	(84,616)	(89,068)
	241,677	240,485	237,381
Work in process	792	3,657	7,467
Net Plant and Equipment	242,469	244,142	244,848
Current Assets:			
Cash	310	(195)	107
Restricted cash - 2014 Bond Project Fund	214	-	-
Restricted cash - 2015 Bond Project Fund	-	-	-
Restricted cash - 2019 Bond Project Fund	-	-	-
Restricted cash - 2020 Bond Project Fund	5	5	-
Restricted cash - 2020 C Bond Project Fund	18	18	-
Restricted cash - 2021 Bond Project Fund	-	15	-
Restricted cash - CIAC	274	758	-
Restricted cash -CBFRR RSF	978	1,112	11,366
Restricted cash -DSRR 1.0 RSF	421	957	-
Restricted cash - MOERR RSF	2,415	1,068	-
Restricted cash - MOERR	2,040	2,366	-
Restricted cash -DSRR 1.0	1,991	2,708	-
Restricted cash -DSRR .1	766	924	-
Accounts receivable-billed, net	4,297	3,611	3,904
Accounts receivable-unbilled, net	4,473	5,280	4,884
Accounts receivable-other	16	16	43
Inventory	598	673	549
Prepaid expenses	507	1,032	254
Prepaid property taxes	1,290	1,169	1,730
Prepaid income taxes	-	78	119
Intercompany receivable	-	-	-
Total Current Assets	20,613	21,595	22,956
Other Assets:			
Deferred land costs	-	-	-
Investment in partnerships	-	-	-
Acquisition Premium and other	84,215	82,691	79,441
Total Other Assets	84,215	82,691	79,447
Total Intercompany Accounts	-	-	-
TOTAL ASSETS	\$ 347,297	\$ 348,428	\$ 347,251

Pennichuck Corporation
Consolidated Balance Sheets

6/30/2021
(\$000's)

<u>EQUITY AND LIABILITIES</u>	Dec-20	Jun-21	
		Actual	Budget
Stockholders' Equity:			
Common stock		\$ -	\$ -
Paid in capital	30,561	30,561	30,424
Accumulated other comprehensive income	254	314	254
Retained earnings	(30,403)	(34,174)	(33,201)
Treasury stock and other	-	-	-
Total Stockholders' Equity	412	(3,299)	(2,523)
Long Term Debt:			
Bonds, notes and mortgages	226,912	231,797	231,069
Total Long Term Debt	226,912	231,797	231,069
Current Liabilities:			
Line of credit	624	666	3,226
Fixed Asset Lines of Credit	4,856	3,248	6,387
Current portion of long term debt	6,020	6,384	6,293
Accounts payable	2,973	3,249	2,272
Deferred revenue watertight	66	90	-
Accrued interest payable	1,304	1,213	1,242
Other accrued expenses	721	881	1,267
Income taxes payable	(25)	(23)	(31)
Customer deposits & other	435	1,031	519
Total Current Liabilities	16,974	16,739	21,175
Other Liabilities and Deferred Credits:			
Deferred income taxes	14,931	14,713	15,043
Accrued liability pension	15,423	15,441	12,967
Unamortized debt premium	-	-	-
Unamortized ITC	405	388	388
Regulatory Liability	9,918	9,912	9,252
Accrued Post Retirement Benefits	4,910	5,050	4,176
Customer Advances	84	84	84
CIAC, net	56,536	56,934	54,963
Other liability: derivative instrument	460	359	460
Other long-term liabilities	332	310	197
Total Other Liabilities and Deferred Credits	102,999	103,191	97,530
TOTAL LIABILITIES AND EQUITY	\$ 347,297	\$ 348,428	\$ 347,251

Pennichuck Corporation
Consolidated Cash Flow Statements

	Prior Yr.	Change		6/30/21 (\$000's) YTD	Change		Budget
Operating Activities:							
Net Income (Loss)	\$ (3,464)	\$ (168)	-4.8%	\$ (3,632)	\$ 536	12.9%	\$ (4,168)
<u>Adjustments to reconcile net income to net cash provided by operating activities:</u>							-
Depreciation and amortization	4,276	123	2.9%	4,399	(86)	-1.9%	4,485
Amortization of original issue discount	-	-	0.0%	-	-	0.0%	-
Gain on sale of property, plant and equipment	-	-	0.0%	-	-	0.0%	-
Gain on forgiveness of long term debt	-	-	0.0%	-	-	0.0%	-
Amortization of deferred investment tax credits	(17)	-	0.0%	(17)	(0)	-2.9%	(17)
Provision for deferred income taxes	763	(1,028)	134.7%	(265)	0	0.2%	(265)
Equity component of AFUDC	-	-	0.0%	-	-	0.0%	-
Undistributed loss (earnings) in real estate partnerships	-	-	0.0%	-	-	0.0%	-
Special shareholder distribution	-	-	0.0%	-	-	0.0%	-
<u>Changes in assets and liabilities:</u>							-
(Increase) decrease in accounts receivable and unbilled revenue	(1,481)	1,360	-91.8%	(121)	(119)	-4988.3%	(2)
(Increase) decrease in income taxes payable	(49)	(29)	59.2%	(78)	(78)	0.0%	-
(Increase) decrease in materials and supplies	(4)	(71)	-1775.0%	(75)	(129)	-239.8%	54
(Increase) decrease in prepaid expenses	(557)	153	-27.5%	(404)	(175)	-76.1%	(229)
(Increase) decrease in deferred charges and other assets	382	2,284	597.9%	2,666	3,092	726.0%	(426)
Increase (decrease) in accounts payable and accrued expenses	(3,449)	3,664	106.2%	215	218	7107.8%	(3)
Increase (decrease) in other	(7)	897	-12814.3%	890	1,524	240.4%	(634)
Net cash provided by (used in) operating activities	(3,607)	7,185	199.2%	3,578	4,784	396.6%	(1,206)
Investing activities:							
Purchases of property, plant and equipment, including debt component of AFUDC	(2,825)	(1,812)	-64.1%	(4,637)	1,992	30.0%	(6,629)
Proceeds from sales of property, plant and equipment	-	-	0.0%	-	-	0.0%	-
(Increase) decrease in restricted cash	-	-	0.0%	-	-	0.0%	-
Sales of investment securities	-	-	0.0%	-	-	0.0%	-
Purchase of investment securities	-	-	0.0%	-	-	0.0%	-
Proceeds from sales of land	-	-	0.0%	-	-	0.0%	-
Distributions in excess of earnings in investment in real estate partnership	-	-	0.0%	-	-	0.0%	-
Net change in deferred land costs	-	-	0.0%	-	-	0.0%	-
Payments made in connection with merger related activities	-	-	0.0%	-	-	0.0%	-
Net cash provided by (used in) investing activities	(2,825)	(1,812)	-64.1%	(4,637)	1,992	30.0%	(6,629)
Financing activities:							
Advances (repayments) on line of credit	(4,603)	3,037	-66.0%	(1,566)	(5,700)	-137.9%	4,134
Payments on long term debt	(4,884)	1,568	32.1%	(3,316)	(713)	-27.4%	(2,603)
Contributions in aid of construction	19	(4)	-21.1%	15	15	0.0%	-
Proceeds from long-term borrowings	11,152	(4,782)	-42.9%	6,370	(585)	-8.4%	6,955
Debt issuance costs	-	-	0.0%	-	(1,528)	-100.0%	1,528
Proceeds from issuance of common stock and dividend reinvestment plan	-	-	0.0%	-	-	0.0%	-
Dividends paid	(140)	-	0.0%	(140)	(3)	-2.4%	(137)
Net cash provided by (used in) financing activities	1,544	(181)	11.7%	1,363	(8,514)	-86.2%	9,877
Increase (decrease) in cash	(4,888)	5,192	106.2%	304	(1,738)	-85.1%	2,042
Cash and cash equivalents at beginning of period	10,274	(842)	-8.2%	9,432	(1)	0.0%	9,433
Cash and cash equivalents at end of period	\$ 5,386	4,350	80.8%	\$ 9,736	(1,739)	-15.2%	\$ 11,475



Questions?